A6325-1

Manufacturing
REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September, 1984

Manufacturers shipped 24,429 mobile/manufactured homes to retail sales locations and permanent sites during September, 1984. This was down 13% from the 27,979 homes shipped in September, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,301	1,347	+4%	10,113	11,493	+14%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,301	1,347	+4%	10,113	11,493	+14%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,212	2,804	-13%	26,229	24,827	-5%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,493	2,188	-12%	20,540	19,267	-6%
MICHIGAN *	*	*	---	*	*	---
OHIO	376	326	-13%	2,525	2,870	+14%
WISCONSIN	343	290	-15%	3,164	2,690	-15%
WEST NORTH CENTRAL	1,438	1,096	-24%	12,235	10,329	-16%
IOWA *	*	*	---	*	*	---
KANSAS	678	468	-31%	6,018	4,226	-30%
MINNESOTA	299	235	-21%	2,196	2,274	+4%
MISSOURI	134	129	-4%	1,152	1,150	+0%
NEBRASKA	327	264	-19%	2,869	2,679	-7%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,052	8,516	-6%	72,420	79,737	+10%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,243	1,922	-14%	18,049	17,295	-4%
GEORGIA	3,833	3,990	+4%	31,745	36,961	+16%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,497	2,183	-13%	18,666	21,303	+14%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	479	421	-12%	3,960	4,178	+6%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,996	7,627	-15%	73,597	71,975	-2%
ALABAMA	2,423	2,003	-17%	19,361	18,054	-7%
ARKANSAS	325	257	-21%	2,808	2,309	-18%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	351	209	-40%	2,843	2,522	-11%
MISSISSIPPI	822	651	-21%	6,304	7,018	+11%
OKLAHOMA	78	88	+13%	874	699	-20%
TENNESSEE	1,036	1,052	+2%	8,000	9,173	+15%
TEXAS	3,961	3,367	-15%	33,407	32,200	-4%

MOBILE/MANUFACTURED HOME PRODUCTION

	SEPTEMBER 1983	SEPTEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
MOUNTAIN	1,197	859	-28%	10,075	9,548	-5%
ARIZONA	602	410	-32%	5,182	4,665	-10%
COLORADO	114	87	-24%	1,246	855	-31%
IDAHO	481	362	-25%	3,647	4,028	+10%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,212	1,583	-28%	16,787	16,423	-2%
CALIFORNIA	1,372	913	-33%	10,150	9,925	-2%
OREGON	681	554	-19%	5,384	5,450	+1%
WASHINGTON	159	116	-27%	1,253	1,048	-16%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	636	514	-19%	4,693	4,621	-2%
TOTAL PRODUCTION	28,044	24,346	-13%	226,149	228,953	+1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER 1983	SEPTEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
NORTHEAST	1,810	1,735	-4%	13,095	14,660	+12%
CONNECTICUT	19	32	+68%	199	280	+41%
MAINE	134	145	+8%	984	1,176	+20%
MASSACHUSETTS	99	98	-1%	545	585	+7%
NEW HAMPSHIRE	112	118	+5%	770	947	+23%
NEW JERSEY	65	53	-18%	456	485	+6%
NEW YORK	613	602	-2%	4,393	5,315	+21%
PENNSYLVANIA	707	599	-15%	5,218	5,260	+1%
RHODE ISLAND	22	29	+32%	123	113	-8%
VERMONT	39	59	+51%	407	499	+23%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,214	2,017	-9%	17,582	17,878	+2%
ILLINOIS	340	285	-16%	3,069	2,638	-14%
INDIANA	539	449	-17%	3,893	3,977	+2%
MICHIGAN	539	638	+18%	3,814	4,869	+28%
OHIO	534	493	-8%	4,269	4,333	+1%
WISCONSIN	262	152	-42%	2,537	2,061	-19%
WEST NORTH CENTRAL	1,337	1,103	-18%	10,703	10,259	-4%
IOWA	112	78	-30%	918	765	-17%
KANSAS	275	145	-47%	2,399	1,847	-23%
MINNESOTA	224	171	-24%	1,569	1,602	+2%
MISSOURI	493	511	+4%	3,791	4,304	+14%
NEBRASKA	89	47	-47%	745	574	-23%
NORTH DAKOTA	72	54	-25%	631	503	-20%
SOUTH DAKOTA	72	97	+35%	650	664	+2%
SOUTH ATLANTIC	8,875	8,299	-6%	70,095	77,554	+11%
DELAWARE	183	222	+21%	1,735	1,837	+6%
FLORIDA	2,742	2,712	-1%	22,734	22,972	+1%
GEORGIA	1,481	1,455	-2%	11,924	13,479	+13%
MARYLAND	172	105	-39%	961	1,034	+8%
NORTH CAROLINA	2,334	1,937	-17%	16,126	18,935	+17%
SOUTH CAROLINA	1,041	1,120	+8%	9,157	11,457	+25%
VIRGINIA	601	495	-18%	4,804	5,234	+9%
WEST VIRGINIA	321	253	-21%	2,654	2,606	-2%
SOUTH CENTRAL	9,152	7,599	-17%	76,603	71,894	-6%
ALABAMA	965	966	+0%	7,430	8,406	+13%
ARKANSAS	589	541	-8%	4,292	5,004	+17%
KENTUCKY	456	526	+15%	4,011	4,511	+12%
LOUISIANA	1,375	824	-40%	10,878	9,426	-13%
MISSISSIPPI	639	555	-13%	4,910	5,092	+4%
OKLAHOMA	809	523	-35%	7,397	5,007	-32%
TENNESSEE	590	597	+1%	4,589	5,252	+14%
TEXAS	3,729	3,067	-18%	33,096	29,196	-12%
MOUNTAIN	1,918	1,515	-21%	16,046	15,135	-6%
ARIZONA	646	490	-24%	5,266	5,190	-1%
COLORADO	196	126	-36%	1,695	1,269	-25%
IDAHO	185	122	-34%	1,380	1,460	+6%
MONTANA	137	102	-26%	1,160	1,024	-12%
NEVADA	176	119	-32%	1,407	1,254	-11%
NEW MEXICO	397	422	+6%	3,562	3,668	+3%
UTAH	113	83	-27%	1,041	828	-20%
WYOMING	68	51	-25%	535	442	-17%
PACIFIC	1,978	1,445	-27%	14,994	15,182	+1%
CALIFORNIA	1,122	719	-36%	8,358	8,152	-2%
OREGON	236	230	-3%	1,998	2,335	+17%
WASHINGTON	620	496	-20%	4,638	4,695	+1%

MOBILE/MANUFACTURED HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	63	15	-76%	349	229	-34%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	632	701		6,062	6,279	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	27,979	24,429	-13%	226,063	229,070	+1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	12,149	2,511	14,660	9,418	2,075	11,493
	83%	17%	100%	82%	18%	100%
CONNECTICUT	206	74	280	0	0	0
MAINE *	1,129	47	1,176	*	*	*
MASSACHUSETTS	367	218	585	0	0	0
NEW HAMPSHIRE *	818	129	947	*	*	*
NEW JERSEY	281	204	485	0	0	0
NEW YORK *	4,359	956	5,315	*	*	*
PENNSYLVANIA	4,420	840	5,260	9,418	2,075	11,493
RHODE ISLAND	100	13	113	0	0	0
VERMONT *	469	30	499	*	*	*
EAST NORTH CENTRAL	14,040	3,838	17,878	19,768	5,059	24,827
	79%	21%	100%	80%	20%	100%
ILLINOIS *	2,035	603	2,638	*	*	*
INDIANA	3,113	864	3,977	14,823	4,444	19,267
MICHIGAN *	3,610	1,259	4,869	*	*	*
OHIO	3,400	933	4,333	2,485	385	2,870
WISCONSIN	1,882	179	2,061	2,460	230	2,690

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,378	1,881	10,259	8,155	2,174	10,329
	82%	18%	100%	79%	21%	100%
IOWA *	649	116	765	*	*	*
KANSAS	1,375	472	1,847	3,545	681	4,226
MINNESOTA	1,380	222	1,602	1,879	395	2,274
MISSOURI	3,631	673	4,304	750	400	1,150
NEBRASKA	435	139	574	1,981	698	2,679
NORTH DAKOTA	382	121	503	0	0	0
SOUTH DAKOTA *	526	138	664	*	*	*
SOUTH ATLANTIC	50,150	27,404	77,554	50,816	28,921	79,737
	65%	35%	100%	64%	36%	100%
DELAWARE	1,510	327	1,837	0	0	0
FLORIDA	10,499	12,473	22,972	7,075	10,220	17,295
GEORGIA	8,153	5,326	13,479	22,960	14,001	36,961
MARYLAND *	846	188	1,034	*	*	*
NORTH CAROLINA	14,589	4,346	18,935	16,767	4,536	21,303
SOUTH CAROLINA *	8,177	3,280	11,457	*	*	*
VIRGINIA	4,306	928	5,234	4,014	164	4,178
WEST VIRGINIA	2,070	536	2,606	0	0	0
SOUTH CENTRAL	60,421	11,473	71,894	61,588	10,387	71,975
	84%	16%	100%	86%	14%	100%
ALABAMA	6,778	1,628	8,406	16,202	1,852	18,054
ARKANSAS	4,250	754	5,004	1,985	324	2,309
KENTUCKY *	3,673	838	4,511	*	*	*
LOUISIANA	8,785	641	9,426	2,323	199	2,522
MISSISSIPPI	4,517	575	5,092	6,931	87	7,018
OKLAHOMA	4,148	859	5,007	537	162	699
TENNESSEE	4,159	1,093	5,252	7,276	1,897	9,173
TEXAS	24,111	5,085	29,196	26,334	5,866	32,200
MOUNTAIN	8,710	6,425	15,135	4,980	4,568	9,548
	58%	42%	100%	52%	48%	100%
ARIZONA	2,714	2,476	5,190	2,591	2,074	4,665
COLORADO	742	527	1,269	402	453	855
IDAHO	667	793	1,460	1,987	2,041	4,028
MONTANA *	627	397	1,024	*	*	*
NEVADA	429	825	1,254	0	0	0
NEW MEXICO	2,817	851	3,668	0	0	0
UTAH *	470	358	828	*	*	*
WYOMING *	244	198	442	*	*	*
PACIFIC	4,223	10,959	15,182	4,545	11,878	16,423
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,878	6,274	8,152	2,449	7,476	9,925
OREGON	692	1,643	2,335	1,778	3,672	5,450
WASHINGTON	1,653	3,042	4,695	318	730	1,048

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	112	117	229	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	158,183	64,608	222,791	159,270	65,062	224,332
	71%	29%	100%	71%	29%	100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	4,635	1,644	6,279			
OTHER (CANADA)				0	0	0
STATES WITH*				3,407	1,214	4,621
TOTAL	162,818	66,252	229,070	162,677	66,276	228,953
	71%	29%	100%	71%	29%	100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
SEPTEMBER 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,067	12.9%	1	2,499	15.1%	1	568	7.9%	3
FLORIDA	2,712	11.4%	2	1,139	6.9%	3	1,573	22.0%	1
NORTH CAROLINA	1,937	8.2%	3	1,478	8.9%	2	459	6.4%	5
GEORGIA	1,455	6.1%	4	886	5.3%	4	569	7.9%	2
SOUTH CAROLINA	1,120	4.7%	5	776	4.7%	5	344	4.8%	6
ALABAMA	966	4.1%	6	772	4.7%	6	194	2.7%	9
LOUISIANA	824	3.5%	7	764	4.6%	7	60	0.8%	27
CALIFORNIA	719	3.0%	8	165	1.0%	25	554	7.7%	4
MICHIGAN	638	2.7%	9	475	2.9%	11	163	2.3%	10
NEW YORK	602	2.5%	10	482	2.9%	10	120	1.7%	13
PENNSYLVANIA	599	2.5%	11	496	3.0%	8	103	1.4%	17
TENNESSEE	597	2.5%	12	473	2.9%	12	124	1.7%	12
MISSISSIPPI	555	2.3%	13	487	2.9%	9	68	0.9%	26
ARKANSAS	541	2.3%	14	433	2.6%	14	108	1.5%	15
KENTUCKY	526	2.2%	15	451	2.7%	13	75	1.0%	23
OKLAHOMA	523	2.2%	16	424	2.6%	15	99	1.4%	19
MISSOURI	511	2.2%	17	422	2.5%	16	89	1.2%	20
WASHINGTON	496	2.1%	18	161	1.0%	26	335	4.7%	7
VIRGINIA	495	2.1%	19	390	2.4%	17	105	1.5%	16
OHIO	493	2.1%	20	377	2.3%	18	116	1.6%	14
ARIZONA	490	2.1%	21	250	1.5%	21	240	3.4%	8
INDIANA	449	1.9%	22	348	2.1%	19	101	1.4%	18
NEW MEXICO	422	1.8%	23	342	2.1%	20	80	1.1%	22
ILLINOIS	285	1.2%	24	213	1.3%	22	72	1.0%	25
WEST VIRGINIA	253	1.1%	25	194	1.2%	23	59	0.8%	28
OREGON	230	1.0%	26	82	0.5%	34	148	2.1%	11
DELAWARE	222	0.9%	27	180	1.1%	24	42	0.6%	33
MINNESOTA	171	0.7%	28	142	0.9%	27	29	0.4%	36
WISCONSIN	152	0.6%	29	136	0.8%	29	16	0.2%	39
KANSAS	145	0.6%	30	105	0.6%	30	40	0.6%	34
MAINE	145	0.6%	31	139	0.8%	28	6	0.1%	46
COLORADO	126	0.5%	32	69	0.4%	35	57	0.8%	29
IDAHO	122	0.5%	33	50	0.3%	39	72	1.0%	24
NEVADA	119	0.5%	34	30	0.2%	45	89	1.2%	21
NEW HAMPSHIRE	118	0.5%	35	97	0.6%	32	21	0.3%	38
MARYLAND	105	0.4%	36	98	0.6%	31	7	0.1%	45
MONTANA	102	0.4%	37	56	0.3%	37	46	0.6%	32
MASSACHUSETTS	98	0.4%	38	49	0.3%	40	49	0.7%	30
SOUTH DAKOTA	97	0.4%	39	85	0.5%	33	12	0.2%	40
UTAH	83	0.3%	40	35	0.2%	43	48	0.7%	31
IOWA	78	0.3%	41	67	0.4%	36	11	0.2%	42
VERMONT	59	0.2%	42	55	0.3%	38	4	0.1%	47
NORTH DAKOTA	54	0.2%	43	44	0.3%	41	10	0.1%	43
NEW JERSEY	53	0.2%	44	31	0.2%	44	22	0.3%	37
WYOMING	51	0.2%	45	21	0.1%	48	30	0.4%	35
NEBRASKA	47	0.2%	46	39	0.2%	42	8	0.1%	44
CONNECTICUT	32	0.1%	47	29	0.2%	46	3	0.0%	48
RHODE ISLAND	29	0.1%	48	27	0.2%	47	2	0.0%	49
ALASKA	15	0.1%	49	4	0.0%	49	11	0.2%	41
	23,728	100.0%		16,567	100.0%		7,161	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1984

Manufacturers shipped 27,447 mobile/manufactured homes to retail sales locations and permanent sites during October, 1984. This was up 3% from the 26,712 homes shipped in October, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,311	1,362	+4%	11,424	12,855	+13%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,311	1,362	+4%	11,424	12,855	+13%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,941	2,898	-1%	29,170	27,725	-5%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,296	2,331	+2%	22,836	21,598	-5%
MICHIGAN *	*	*	---	*	*	---
OHIO	348	323	-7%	2,373	3,193	+11%
WISCONSIN	297	244	-18%	3,461	2,934	-15%
WEST NORTH CENTRAL	1,303	1,235	-5%	13,538	11,564	-15%
IOWA *	*	*	---	*	*	---
KANSAS	585	509	-13%	6,603	4,735	-28%
MINNESOTA	270	255	-6%	2,466	2,529	+3%
MISSOURI	124	143	+15%	1,276	1,293	+1%
NEBRASKA	324	328	+1%	3,193	3,007	-6%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,044	10,153	+12%	81,464	89,890	+10%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,261	2,340	+3%	20,310	19,635	-3%
GEORGIA	3,789	4,634	+22%	35,534	41,595	+17%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,469	2,808	+14%	21,135	24,111	+14%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	525	371	-29%	4,485	4,549	+1%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,383	8,607	+3%	81,980	80,582	-2%
ALABAMA	2,358	2,360	+0%	21,719	20,414	-6%
ARKANSAS	270	197	-27%	3,078	2,506	-19%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	315	216	-31%	3,158	2,738	-13%
MISSISSIPPI	774	748	-3%	7,078	7,766	+10%
OKLAHOMA	64	88	+38%	938	787	-16%
TENNESSEE	983	1,180	+20%	8,983	10,353	+15%
TEXAS	3,619	3,818	+5%	37,026	36,018	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,223	1,018	-17%	11,298	10,566	-6%
ARIZONA	581	480	-17%	5,763	5,145	-11%
COLORADO	128	103	-20%	1,374	958	-30%
IDAHO	514	435	-15%	4,161	4,463	+7%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,075	1,792	-14%	18,862	18,215	-3%
CALIFORNIA	1,273	1,100	-14%	11,423	11,025	-3%
OREGON	667	567	-15%	6,051	6,017	-1%
WASHINGTON	135	125	-7%	1,388	1,173	-15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	559	587	+5%	5,252	5,208	-1%
TOTAL PRODUCTION	26,839	27,652	+3%	252,988	256,605	+1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,717	1,823	+6%	14,812	16,483	+11%
CONNECTICUT	29	41	+41%	228	321	+41%
MAINE	130	125	-4%	1,114	1,301	+17%
MASSACHUSETTS	75	86	+15%	620	671	+8%
NEW HAMPSHIRE	105	140	+33%	875	1,087	+24%
NEW JERSEY	80	79	-1%	536	564	+5%
NEW YORK	548	678	+24%	4,941	5,993	+21%
PENNSYLVANIA	690	597	-13%	5,908	5,857	-1%
RHODE ISLAND	22	14	-36%	145	127	-12%
VERMONT	38	63	+66%	445	562	+26%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,064	2,219	+8%	19,646	20,097	+2%
ILLINOIS	303	351	+16%	3,372	2,989	-11%
INDIANA	489	528	+8%	4,382	4,505	+3%
MICHIGAN	526	673	+28%	4,340	5,542	+28%
OHIO	507	499	-2%	4,776	4,832	+1%
WISCONSIN	239	168	-30%	2,776	2,229	-20%
WEST NORTH CENTRAL	1,212	1,326	+9%	11,915	11,585	-3%
IOWA	98	84	-14%	1,016	849	-16%
KANSAS	201	201	+0%	2,600	2,048	-21%
MINNESOTA	193	173	-10%	1,762	1,775	+1%
MISSOURI	479	641	+34%	4,270	4,945	+16%
NEBRASKA	90	76	-16%	835	650	-22%
NORTH DAKOTA	83	65	-22%	714	568	-20%
SOUTH DAKOTA	68	86	+26%	718	750	+4%
SOUTH ATLANTIC	8,862	9,780	+10%	78,957	87,334	+11%
DELAWARE	161	192	+19%	1,896	2,029	+7%
FLORIDA	2,834	3,031	+7%	25,568	26,003	+2%
GEORGIA	1,413	1,640	+16%	13,337	15,119	+13%
MARYLAND	150	125	-17%	1,111	1,159	+4%
NORTH CAROLINA	2,202	2,484	+13%	18,328	21,419	+17%
SOUTH CAROLINA	1,133	1,480	+31%	10,290	12,937	+26%
VIRGINIA	635	566	-11%	5,439	5,800	+7%
WEST VIRGINIA	334	262	-22%	2,988	2,868	-4%
SOUTH CENTRAL	8,399	8,301	-1%	85,002	80,195	-6%
ALABAMA	951	1,178	+24%	8,381	9,584	+14%
ARKANSAS	487	548	+13%	4,779	5,552	+16%
KENTUCKY	513	550	+7%	4,524	5,061	+12%
LOUISIANA	1,141	816	-28%	12,019	10,242	-15%
MISSISSIPPI	618	611	-1%	5,528	5,703	+3%
OKLAHOMA	659	599	-9%	8,056	5,606	-30%
TENNESSEE	622	657	+6%	5,211	5,909	+13%
TEXAS	3,408	3,342	-2%	36,504	32,538	-11%
MOUNTAIN	1,849	1,672	-10%	17,895	16,807	-6%
ARIZONA	647	588	-9%	5,913	5,778	-2%
COLORADO	179	167	-7%	1,874	1,436	-23%
IDAHO	161	128	-20%	1,541	1,588	+3%
MONTANA	122	102	-16%	1,282	1,126	-12%
NEVADA	205	128	-38%	1,612	1,382	-14%
NEW MEXICO	388	437	+13%	3,950	4,105	+4%
UTAH	105	77	-27%	1,146	905	-21%
WYOMING	42	45	+7%	577	487	-16%
PACIFIC	1,859	1,671	-10%	16,853	16,853	+0%
CALIFORNIA	979	876	-11%	9,337	9,028	-3%
OREGON	269	213	-21%	2,267	2,548	+12%
WASHINGTON	611	582	-5%	5,249	5,277	+1%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER 1983	OCTOBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	53	37	-30%	402	266	-34%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	697	618		6,759	6,897	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	26,712	27,447	+3%	252,775	256,517	+1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	13,563	2,920	16,483	10,451	2,404	12,855
	82%	18%	100%	81%	19%	100%
CONNECTICUT	235	86	321	0	0	0
MAINE *	1,251	50	1,301	*	*	*
MASSACHUSETTS	426	245	671	0	0	0
NEW HAMPSHIRE *	925	162	1,087	*	*	*
NEW JERSEY	324	240	564	0	0	0
NEW YORK *	4,866	1,127	5,993	*	*	*
PENNSYLVANIA	4,899	958	5,857	10,451	2,404	12,855
RHODE ISLAND	109	18	127	0	0	0
VERMONT *	528	34	562	*	*	*
EAST NORTH CENTRAL	15,741	4,356	20,097	22,011	5,714	27,725
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,296	693	2,989	*	*	*
INDIANA	3,517	988	4,505	16,568	5,030	21,598
MICHIGAN *	4,099	1,443	5,542	*	*	*
OHIO	3,798	1,034	4,832	2,763	430	3,193
WISCONSIN	2,031	198	2,229	2,680	254	2,934

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,470	2,115	11,585	9,139	2,425	11,564
	82%	18%	100%	79%	21%	100%
IOWA *	722	127	849	*	*	*
KANSAS	1,533	515	2,048	3,979	756	4,735
MINNESOTA	1,518	257	1,775	2,086	443	2,529
MISSOURI	4,184	761	4,945	849	444	1,293
NEBRASKA	486	164	650	2,225	782	3,007
NORTH DAKOTA	431	137	568	0	0	0
SOUTH DAKOTA *	596	154	750	*	*	*
SOUTH ATLANTIC	56,231	31,103	87,334	57,090	32,800	89,890
	64%	36%	100%	64%	36%	100%
DELAWARE	1,654	375	2,029	0	0	0
FLORIDA	11,792	14,211	26,003	8,043	11,592	19,635
GEORGIA	9,090	6,029	15,119	25,681	15,914	41,595
MARYLAND *	947	212	1,159	*	*	*
NORTH CAROLINA	16,492	4,927	21,419	19,007	5,104	24,111
SOUTH CAROLINA *	9,222	3,715	12,937	*	*	*
VIRGINIA	4,769	1,031	5,800	4,359	190	4,549
WEST VIRGINIA	2,265	603	2,868	0	0	0
SOUTH CENTRAL	67,431	12,764	80,195	68,977	11,605	80,582
	84%	16%	100%	86%	14%	100%
ALABAMA	7,762	1,822	9,584	18,354	2,060	20,414
ARKANSAS	4,703	849	5,552	2,136	370	2,506
KENTUCKY *	4,145	916	5,061	*	*	*
LOUISIANA	9,554	688	10,242	2,529	209	2,738
MISSISSIPPI	5,067	636	5,703	7,672	94	7,766
OKLAHOMA	4,666	940	5,606	610	177	787
TENNESSEE	4,670	1,239	5,909	8,224	2,129	10,353
TEXAS	26,864	5,674	32,538	29,452	6,566	36,018
MOUNTAIN	9,643	7,164	16,807	5,479	5,087	10,566
	57%	43%	100%	52%	48%	100%
ARIZONA	2,993	2,785	5,778	2,840	2,305	5,145
COLORADO	833	603	1,436	448	510	958
IDAHO	728	860	1,588	2,191	2,272	4,463
MONTANA *	694	432	1,126	*	*	*
NEVADA	473	909	1,382	0	0	0
NEW MEXICO	3,154	951	4,105	0	0	0
UTAH *	501	404	905	*	*	*
WYOMING *	267	220	487	*	*	*
PACIFIC	4,685	12,168	16,853	5,024	13,191	18,215
	28%	72%	100%	28%	72%	100%
CALIFORNIA	2,079	6,949	9,028	2,720	8,305	11,025
OREGON	764	1,784	2,548	1,952	4,065	6,017
WASHINGTON	1,842	3,435	5,277	352	821	1,173

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	118	148	266	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	176,882 71%	72,738 29%	249,620 100%	178,171 71%	73,226 29%	251,397 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	5,099	1,798	6,897			
OTHER (CANADA)				0	0	0
STATES WITH*				3,843	1,365	5,208
TOTAL	181,981 71%	74,536 29%	256,517 100%	182,014 71%	74,591 29%	256,605 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
OCTOBER 1984

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,342	12.5%	1	2,753	14.7%	1	589	7.2%	4
FLORIDA	3,031	11.3%	2	1,293	6.9%	3	1,738	21.4%	1
NORTH CAROLINA	2,484	9.3%	3	1,903	10.2%	2	581	7.1%	5
GEORGIA	1,640	6.1%	4	937	5.0%	6	703	8.6%	2
SOUTH CAROLINA	1,480	5.5%	5	1,045	5.6%	4	435	5.4%	6
ALABAMA	1,178	4.4%	6	984	5.3%	5	194	2.4%	9
CALIFORNIA	876	3.3%	7	201	1.1%	23	675	8.3%	3
LOUISIANA	816	3.0%	8	769	4.1%	7	47	0.6%	30
NEW YORK	678	2.5%	9	507	2.7%	12	171	2.1%	11
MICHIGAN	673	2.5%	10	489	2.6%	13	184	2.3%	10
TENNESSEE	657	2.4%	11	511	2.7%	11	146	1.8%	12
MISSOURI	641	2.4%	12	553	3.0%	8	88	1.1%	21
MISSISSIPPI	611	2.3%	13	550	2.9%	9	61	0.8%	28
OKLAHOMMA	599	2.2%	14	518	2.8%	10	81	1.0%	23
PENNSYLVANIA	597	2.2%	15	479	2.6%	14	118	1.5%	15
ARIZONA	588	2.2%	16	279	1.5%	21	309	3.8%	8
WASHINGTON	582	2.2%	17	189	1.0%	25	393	4.8%	7
VIRGINIA	566	2.1%	18	463	2.5%	16	103	1.3%	16
KENTUCKY	550	2.1%	19	472	2.5%	15	78	1.0%	24
ARKANSAS	548	2.0%	20	453	2.4%	17	95	1.2%	19
INDIANA	528	2.0%	21	404	2.2%	18	124	1.5%	14
OHIO	499	1.9%	22	398	2.1%	19	101	1.2%	17
NEW MEXICO	437	1.6%	23	337	1.8%	20	100	1.2%	18
ILLINOIS	351	1.3%	24	261	1.4%	22	90	1.1%	20
WEST VIRGINIA	262	1.0%	25	195	1.0%	24	67	0.8%	27
OREGON	213	0.8%	26	72	0.4%	35	141	1.7%	13
KANSAS	201	0.7%	27	158	0.8%	26	43	0.5%	32
DELAWARE	192	0.7%	28	144	0.8%	28	48	0.6%	29
MINNESOTA	173	0.6%	29	138	0.7%	29	35	0.4%	34
WISCONSIN	168	0.6%	30	149	0.8%	27	19	0.2%	42
COLORADO	167	0.6%	31	91	0.5%	33	76	0.9%	25
NEW HAMPSHIRE	140	0.5%	32	107	0.6%	31	33	0.4%	36
IDAHO	128	0.5%	33	61	0.3%	38	67	0.8%	26
NEVADA	128	0.5%	34	44	0.2%	43	84	1.0%	22
MAINE	125	0.5%	35	122	0.7%	30	3	0.0%	49
MARYLAND	125	0.5%	36	101	0.5%	32	24	0.3%	40
MONTANA	102	0.4%	37	67	0.4%	37	35	0.4%	35
MASSACHUSETTS	86	0.3%	38	59	0.3%	39	27	0.3%	38
SOUTH DAKOTA	86	0.3%	39	70	0.4%	36	16	0.2%	44
IOWA	84	0.3%	40	73	0.4%	34	11	0.1%	46
NEW JERSEY	79	0.3%	41	43	0.2%	44	36	0.4%	33
UTAH	77	0.3%	42	31	0.2%	45	46	0.6%	31
NEBRASKA	76	0.3%	43	51	0.3%	41	25	0.3%	39
NORTH DAKOTA	65	0.2%	44	49	0.3%	42	16	0.2%	43
VERMONT	63	0.2%	45	59	0.3%	40	4	0.0%	48
WYOMING	45	0.2%	46	23	0.1%	47	22	0.3%	41
CONNECTICUT	41	0.2%	47	29	0.2%	46	12	0.1%	45
ALASKA	37	0.1%	48	6	0.0%	49	31	0.4%	37
RHODE ISLAND	14	0.1%	49	9	0.0%	48	5	0.1%	47
	26,829	100.0%		18,699	100.0%		8,130	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A 6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1984

Manufacturers shipped 21,928 mobile/manufactured homes to retail sales locations and permanent sites during November, 1984. This was down 7% from the 23,533 homes shipped in November, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505	21,821	-7%	JAN-NOV	276,493	278,426	+1%
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533	21,928	-7%	JAN-NOV	276,308	278,445	+1%
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%	3.3%	NOVEMBER	796	716
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,024	864	-16%	12,448	13,719	+10%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,024	864	-16%	12,448	13,719	+10%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,364	1,957	-17%	31,534	29,682	-6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,882	1,627	-14%	24,718	23,225	-6%
MICHIGAN *	*	*	---	*	*	---
OHIO	258	185	-28%	3,131	3,378	+8%
WISCONSIN	224	145	-35%	3,685	3,079	-16%
WEST NORTH CENTRAL	1,077	842	-22%	14,615	12,406	-15%
IOWA *	*	*	---	*	*	---
KANSAS	525	367	-30%	7,128	5,102	-28%
MINNESOTA	190	131	-31%	2,656	2,660	+0%
MISSOURI	114	111	-3%	1,390	1,404	+1%
NEBRASKA	248	233	-6%	3,441	3,240	-6%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,513	8,449	-1%	89,977	98,339	+9%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,280	1,915	-16%	22,590	21,550	-5%
GEORGIA	3,624	3,975	+10%	39,158	45,570	+16%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,133	2,272	+7%	23,268	26,383	+13%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	476	287	-40%	4,961	4,836	-3%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,174	7,000	-2%	89,154	87,582	-2%
ALABAMA	1,827	1,928	+6%	23,546	22,342	-5%
ARKANSAS	229	191	-17%	3,307	2,697	-18%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	249	119	-52%	3,407	2,857	-16%
MISSISSIPPI	569	538	-5%	7,647	8,304	+9%
OKLAHOMA	78	66	-15%	1,016	853	-16%
TENNESSEE	940	942	+0%	9,923	11,295	+14%
TEXAS	3,282	3,216	-2%	40,308	39,234	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,101	840	-24%	12,399	11,406	-8%
ARIZONA	583	418	-28%	6,346	5,563	-12%
COLORADO	96	71	-26%	1,470	1,029	-30%
IDAHO	422	351	-17%	4,583	4,814	+5%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,833	1,470	-20%	20,695	19,685	-5%
CALIFORNIA	1,157	935	-19%	12,580	11,960	-5%
OREGON	572	448	-22%	6,623	6,465	-2%
WASHINGTON	104	87	-16%	1,492	1,260	-16%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	419	399	-5%	5,671	5,607	-1%
TOTAL PRODUCTION	23,505	21,821	-7%	276,493	278,426	+1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,259	1,146	-9%	16,071	17,629	+10%
CONNECTICUT	40	36	-10%	268	357	+33%
MAINE	84	83	-1%	1,198	1,384	+16%
MASSACHUSETTS	49	46	-6%	669	717	+7%
NEW HAMPSHIRE	111	89	-20%	986	1,176	+19%
NEW JERSEY	47	51	+9%	583	615	+5%
NEW YORK	380	397	+4%	5,321	6,390	+20%
PENNSYLVANIA	519	410	-21%	6,427	6,267	-2%
RHODE ISLAND	11	10	-9%	156	137	-12%
VERMONT	18	24	+33%	463	586	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

		NOVEMBER			YEAR-TO-DATE	
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,661	1,532	-8%	21,307	21,629	+2%
ILLINOIS	317	225	-29%	3,689	3,214	-13%
INDIANA	391	357	-9%	4,773	4,862	+2%
MICHIGAN	417	473	+13%	4,757	6,015	+26%
OHIO	375	397	+6%	5,151	5,229	+2%
WISCONSIN	161	80	-50%	2,937	2,309	-21%
WEST NORTH CENTRAL	968	771	-20%	12,883	12,356	-4%
IOWA	86	49	-43%	1,102	898	-19%
KANSAS	194	158	-19%	2,794	2,206	-21%
MINNESOTA	154	104	-32%	1,916	1,879	-2%
MISSOURI	394	337	-14%	4,664	5,282	+13%
NEBRASKA	60	44	-27%	895	694	-22%
NORTH DAKOTA	41	34	-17%	755	602	-20%
SOUTH DAKOTA	39	45	+15%	757	795	+5%
SOUTH ATLANTIC	8,305	8,024	-3%	87,262	95,358	+9%
DELAWARE	154	115	-25%	2,050	2,144	+5%
FLORIDA	2,976	2,635	-11%	28,544	28,638	+0%
GEORGIA	1,295	1,551	+20%	14,632	16,670	+14%
MARYLAND	118	71	-40%	1,229	1,230	+0%
NORTH CAROLINA	1,917	1,876	-2%	20,245	23,295	+15%
SOUTH CAROLINA	1,089	1,190	+9%	11,379	14,127	+24%
VIRGINIA	501	416	-17%	5,940	6,216	+5%
WEST VIRGINIA	255	170	-33%	3,243	3,038	-6%
SOUTH CENTRAL	7,181	6,827	-5%	92,183	87,022	-6%
ALABAMA	760	995	+31%	9,141	10,579	+16%
ARKANSAS	431	458	+6%	5,210	6,010	+15%
KENTUCKY	461	439	-5%	4,985	5,500	+10%
LOUISIANA	898	673	-25%	12,917	10,915	-15%
MISSISSIPPI	454	401	-12%	5,982	6,104	+2%
OKLAHOMA	614	431	-30%	8,670	6,037	-30%
TENNESSEE	499	574	+15%	5,710	6,483	+14%
TEXAS	3,064	2,856	-7%	39,568	35,394	-11%
MOUNTAIN	1,625	1,360	-16%	19,520	18,167	-7%
ARIZONA	677	502	-26%	6,590	6,280	-5%
COLORADO	130	126	-3%	2,004	1,562	-22%
IDAHO	146	95	-35%	1,687	1,683	+0%
MONTANA	113	69	-39%	1,395	1,195	-14%
NEVADA	122	83	-32%	1,734	1,465	-16%
NEW MEXICO	303	383	+26%	4,253	4,488	+6%
UTAH	86	64	-26%	1,232	969	-21%
WYOMING	48	38	-21%	625	525	-16%
PACIFIC	1,667	1,432	-14%	18,520	18,285	-1%
CALIFORNIA	935	797	-15%	10,272	9,825	-4%
OREGON	220	183	-17%	2,487	2,731	+10%
WASHINGTON	512	452	-12%	5,761	5,729	-1%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	43	13	-70%	445	279	-37%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	824	823		7,583	7,720	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	23,533	21,928	-7%	276,308	278,445	+1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	14,459	3,170	17,629	11,111	2,608	13,719
	82%	18%	100%	81%	19%	100%
CONNECTICUT	263	94	357	0	0	0
MAINE *	1,331	53	1,384	*	*	*
MASSACHUSETTS	449	268	717	0	0	0
NEW HAMPSHIRE *	986	190	1,176	*	*	*
NEW JERSEY	349	266	615	0	0	0
NEW YORK *	5,175	1,215	6,390	*	*	*
PENNSYLVANIA	5,238	1,029	6,267	11,111	2,608	13,719
RHODE ISLAND	118	19	137	0	0	0
VERMONT *	550	36	586	*	*	*
EAST NORTH CENTRAL	16,958	4,671	21,629	23,560	6,122	29,682
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,480	734	3,214	*	*	*
INDIANA	3,798	1,064	4,862	17,828	5,397	23,225
MICHIGAN *	4,442	1,573	6,015	*	*	*
OHIO	4,132	1,097	5,229	2,921	457	3,378
WISCONSIN	2,106	203	2,309	2,811	268	3,079

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,091	2,265	12,356	9,805	2,601	12,406
	82%	18%	100%	79%	21%	100%
IOWA *	764	134	898	*	*	*
KANSAS	1,642	564	2,206	4,293	809	5,102
MINNESOTA	1,606	273	1,879	2,196	464	2,660
MISSOURI	4,475	807	5,282	928	476	1,404
NEBRASKA	517	177	694	2,388	852	3,240
NORTH DAKOTA	454	148	602	0	0	0
SOUTH DAKOTA *	633	162	795	*	*	*
SOUTH ATLANTIC	61,136	34,222	95,358	62,225	36,114	98,339
	64%	36%	100%	63%	37%	100%
DELAWARE	1,744	400	2,144	0	0	0
FLORIDA	12,923	15,715	28,638	8,825	12,725	21,550
GEORGIA	9,987	6,683	16,670	27,949	17,621	45,570
MARYLAND *	1,001	229	1,230	*	*	*
NORTH CAROLINA	17,905	5,390	23,295	20,820	5,563	26,383
SOUTH CAROLINA *	10,063	4,064	14,127	*	*	*
VIRGINIA	5,115	1,101	6,216	4,631	205	4,836
WEST VIRGINIA	2,398	640	3,038	0	0	0
SOUTH CENTRAL	73,117	13,905	87,022	74,965	12,617	87,582
	84%	16%	100%	86%	14%	100%
ALABAMA	8,565	2,014	10,579	20,118	2,224	22,342
ARKANSAS	5,096	914	6,010	2,293	404	2,697
KENTUCKY *	4,499	1,001	5,500	*	*	*
LOUISIANA	10,186	729	10,915	2,639	218	2,857
MISSISSIPPI	5,425	679	6,104	8,206	98	8,304
OKLAHOMA	5,039	998	6,037	657	196	853
TENNESSEE	5,116	1,367	6,483	8,982	2,313	11,295
TEXAS	29,191	6,203	35,394	32,070	7,164	39,234
MOUNTAIN	10,441	7,726	18,167	5,886	5,520	11,406
	57%	43%	100%	52%	48%	100%
ARIZONA	3,242	3,038	6,280	3,076	2,487	5,563
COLORADO	900	662	1,562	479	550	1,029
IDAHO	768	915	1,683	2,331	2,483	4,814
MONTANA *	741	454	1,195	*	*	*
NEVADA	503	962	1,465	0	0	0
NEW MEXICO	3,473	1,015	4,488	0	0	0
UTAH *	530	439	969	*	*	*
WYOMING *	284	241	525	*	*	*
PACIFIC	5,046	13,239	18,285	5,394	14,291	19,685
	28%	72%	100%	27%	73%	100%
CALIFORNIA	2,236	7,589	9,825	2,922	9,038	11,960
OREGON	816	1,915	2,731	2,095	4,370	6,465
WASHINGTON	1,994	3,735	5,729	377	883	1,260

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	121	158	279	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	191,369 71%	79,356 29%	270,725 100%	192,946 71%	79,873 29%	272,819 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	5,737	1,983	7,720			
OTHER (CANADA)				0	0	0
STATES WITH*				4,119	1,488	5,607
TOTAL	197,106 71%	81,339 29%	278,445 100%	197,065 71%	81,361 29%	278,426 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1984

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	2,856	13.5%	1	2,327	16.1%	1	529	8.0%	4
FLORIDA	2,635	12.5%	2	1,131	7.8%	3	1,504	22.7%	1
NORTH CAROLINA	1,876	8.9%	3	1,413	9.8%	2	463	7.0%	5
GEORGIA	1,551	7.3%	4	897	6.2%	4	654	9.9%	2
SOUTH CAROLINA	1,190	5.6%	5	841	5.8%	5	349	5.3%	6
ALABAMA	995	4.7%	6	803	5.5%	6	192	2.9%	9
CALIFORNIA	797	3.8%	7	157	1.1%	23	640	9.7%	3
LOUISIANA	673	3.2%	8	632	4.4%	7	41	0.6%	29
TENNESSEE	574	2.7%	9	446	3.1%	8	128	1.9%	12
ARIZONA	502	2.4%	10	249	1.7%	21	253	3.8%	8
MICHIGAN	473	2.2%	11	343	2.4%	14	130	2.0%	11
ARKANSAS	458	2.2%	12	393	2.7%	9	65	1.0%	18
WASHINGTON	452	2.1%	13	152	1.0%	24	300	4.5%	7
KENTUCKY	439	2.1%	14	354	2.4%	12	85	1.3%	14
OKLAHOMA	431	2.0%	15	373	2.6%	10	58	0.9%	22
VIRGINIA	416	2.0%	16	346	2.4%	13	70	1.1%	17
PENNSYLVANIA	410	1.9%	17	339	2.3%	15	71	1.1%	16
MISSISSIPPI	401	1.9%	18	358	2.5%	11	43	0.6%	27
NEW YORK	397	1.9%	19	309	2.1%	18	88	1.3%	13
OHIO	397	1.9%	20	334	2.3%	16	63	1.0%	20
NEW MEXICO	383	1.8%	21	319	2.2%	17	64	1.0%	19
INDIANA	357	1.7%	22	281	1.9%	20	76	1.1%	15
MISSOURI	337	1.6%	23	291	2.0%	19	46	0.7%	26
ILLINOIS	225	1.1%	24	184	1.3%	22	41	0.6%	28
OREGON	183	0.9%	25	52	0.4%	34	131	2.0%	10
WEST VIRGINIA	170	0.8%	26	133	0.9%	25	37	0.6%	30
KANSAS	158	0.7%	27	109	0.8%	26	49	0.7%	25
COLORADO	126	0.6%	28	67	0.5%	31	59	0.9%	21
DELAWARE	115	0.5%	29	90	0.6%	27	25	0.4%	34
MINNESOTA	104	0.5%	30	88	0.6%	28	16	0.2%	39
IDAHO	95	0.5%	31	40	0.3%	37	55	0.8%	23
NEW HAMPSHIRE	89	0.4%	32	61	0.4%	32	28	0.4%	32
MAINE	83	0.4%	33	80	0.6%	29	3	0.0%	47
NEVADA	83	0.4%	34	30	0.2%	40	53	0.8%	24
WISCONSIN	80	0.4%	35	75	0.5%	30	5	0.1%	46
MARYLAND	71	0.3%	36	54	0.4%	33	17	0.3%	38
MONTANA	69	0.3%	37	47	0.3%	35	22	0.3%	36
UTAH	64	0.3%	38	29	0.2%	41	35	0.5%	31
NEW JERSEY	51	0.2%	39	25	0.2%	43	26	0.4%	33
IOWA	49	0.2%	40	42	0.3%	36	7	0.1%	45
MASSACHUSETTS	46	0.2%	41	23	0.2%	44	23	0.3%	35
SOUTH DAKOTA	45	0.2%	42	37	0.3%	38	8	0.1%	44
NEBRASKA	44	0.2%	43	31	0.2%	39	13	0.2%	40
WYOMING	38	0.2%	44	17	0.1%	47	21	0.3%	37
CONNECTICUT	36	0.2%	45	28	0.2%	42	8	0.1%	43
NORTH DAKOTA	34	0.2%	46	23	0.2%	45	11	0.2%	41
VERMONT	24	0.1%	47	22	0.2%	46	2	0.0%	48
ALASKA	13	0.1%	48	3	0.0%	49	10	0.2%	42
RHODE ISLAND	10	0.0%	49	9	0.1%	48	1	0.0%	49
	21,105	100.0%		14,487	100.0%		6,618	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

Al325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1984

Manufacturers shipped 16,548 mobile/manufactured homes to retail sales locations and permanent sites during December, 1984. This was down 12% from the 18,771 homes shipped in December, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505	21,821	-7%	JAN-NOV	276,493	278,426	+1%
DECEMBER	18,710	16,587	-11%	JAN-DEC	295,203	295,013	+0%

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533	21,928	-7%	JAN-NOV	276,308	278,445	+1%
DECEMBER	18,771	16,548	-12%	JAN-DEC	295,079	294,993	+0%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%	3.3%	NOVEMBER	796	716
DECEMBER	3.9%	4.6%	DECEMBER	735	755

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	773	677	-12%	13,221	14,396	+9%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	773	677	-12%	13,221	14,396	+9%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,624	1,398	-14%	33,158	31,080	-6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,347	1,145	-15%	26,065	24,370	-7%
MICHIGAN *	*	*	---	*	*	---
OHIO	131	126	-4%	3,262	3,504	+7%
WISCONSIN	146	127	-13%	3,831	3,206	-16%
WEST NORTH CENTRAL	779	623	-20%	15,394	13,029	-15%
IOWA *	*	*	---	*	*	---
KANSAS	336	288	-14%	7,464	5,390	-28%
MINNESOTA	137	95	-31%	2,793	2,755	-1%
MISSOURI	70	97	+39%	1,460	1,501	+3%
NEBRASKA	236	143	-39%	3,677	3,383	-8%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,549	6,743	-11%	97,526	105,082	+8%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,209	1,610	-27%	24,799	23,160	-7%
GEORGIA	3,140	3,090	-2%	42,298	48,660	+15%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,850	1,814	-2%	25,118	28,197	+12%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	350	229	-35%	5,311	5,065	-5%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,256	5,129	-2%	94,410	92,711	-2%
ALABAMA	1,272	1,281	+1%	24,818	23,623	-5%
ARKANSAS	158	157	-1%	3,465	2,854	-18%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	179	82	-54%	3,586	2,939	-18%
MISSISSIPPI	460	457	-1%	8,107	8,761	+8%
OKLAHOMA	34	43	+26%	1,050	896	-15%
TENNESSEE	621	716	+15%	10,544	12,011	+14%
TEXAS	2,532	2,393	-5%	42,840	41,627	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	869	639	-26%	13,268	12,045	-9%
ARIZONA	469	374	-20%	6,815	5,937	-13%
COLORADO	70	46	-34%	1,540	1,075	-30%
IDAHO	330	219	-34%	4,913	5,033	+2%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,553	1,130	-27%	22,248	20,815	-6%
CALIFORNIA	1,018	723	-29%	13,598	12,683	-7%
OREGON	456	353	-23%	7,079	6,818	-4%
WASHINGTON	79	54	-32%	1,571	1,314	-16%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	307	248	-19%	5,978	5,855	-2%
TOTAL PRODUCTION	18,710	16,587	-11%	295,203	295,013	+0%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	859	754	-12%	16,930	18,383	+9%
CONNECTICUT	22	16	-27%	290	373	+29%
MAINE	73	60	-18%	1,271	1,444	+14%
MASSACHUSETTS	47	53	+13%	716	770	+8%
NEW HAMPSHIRE	62	54	-13%	1,048	1,230	+17%
NEW JERSEY	51	47	-8%	634	662	+4%
NEW YORK	251	246	-2%	5,572	6,636	+19%
PENNSYLVANIA	336	256	-24%	6,763	6,523	-4%
RHODE ISLAND	7	10	+43%	163	147	-10%
VERMONT	10	12	+20%	473	598	+26%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,002	1,032	+3%	22,309	22,661	+2%
ILLINOIS	186	143	-23%	3,875	3,357	-13%
INDIANA	220	258	+17%	4,993	5,120	+3%
MICHIGAN	271	331	+22%	5,028	6,346	+26%
OHIO	200	215	+8%	5,351	5,444	+2%
WISCONSIN	125	85	-32%	3,062	2,394	-22%
WEST NORTH CENTRAL	773	597	-23%	13,656	12,953	-5%
IOWA	246	46	-81%	1,348	944	-30%
KANSAS	129	119	-8%	2,923	2,325	-20%
MINNESOTA	86	65	-24%	2,002	1,944	-3%
MISSOURI	214	297	+39%	4,878	5,579	+14%
NEBRASKA	27	23	-15%	922	717	-22%
NORTH DAKOTA	28	19	-32%	783	621	-21%
SOUTH DAKOTA	43	28	-35%	800	823	+3%
SOUTH ATLANTIC	7,218	6,464	-10%	94,480	101,822	+8%
DELAWARE	160	143	-11%	2,210	2,287	+3%
FLORIDA	2,810	2,352	-16%	31,354	30,990	-1%
GEORGIA	1,068	1,209	+13%	15,700	17,879	+14%
MARYLAND	78	60	-23%	1,307	1,290	-1%
NORTH CAROLINA	1,551	1,342	-13%	21,796	24,637	+13%
SOUTH CAROLINA	965	947	-2%	12,344	15,074	+22%
VIRGINIA	415	299	-28%	6,355	6,515	+3%
WEST VIRGINIA	171	112	-35%	3,414	3,150	-8%
SOUTH CENTRAL	5,353	4,884	-9%	97,536	91,906	-6%
ALABAMA	696	739	+6%	9,837	11,318	+15%
ARKANSAS	315	285	-10%	5,525	6,295	+14%
KENTUCKY	237	250	+5%	5,222	5,750	+10%
LOUISIANA	694	517	-26%	13,611	11,432	-16%
MISSISSIPPI	340	300	-12%	6,322	6,404	+1%
OKLAHOMA	392	374	-5%	9,062	6,411	-29%
TENNESSEE	343	351	+2%	6,053	6,834	+13%
TEXAS	2,336	2,068	-11%	41,904	37,462	-11%
MOUNTAIN	1,370	1,059	-23%	20,890	19,226	-8%
ARIZONA	560	414	-26%	7,150	6,694	-6%
COLORADO	90	72	-20%	2,094	1,634	-22%
IDAHO	106	64	-40%	1,793	1,747	-3%
MONTANA	75	56	-25%	1,470	1,251	-15%
NEVADA	119	67	-44%	1,853	1,532	-17%
NEW MEXICO	292	292	+0%	4,545	4,780	+5%
UTAH	94	56	-40%	1,326	1,025	-23%
WYOMING	34	38	+12%	659	563	-15%
PACIFIC	1,394	1,034	-26%	19,914	19,319	-3%
CALIFORNIA	791	600	-24%	11,063	10,425	-6%
OREGON	211	149	-29%	2,698	2,880	+7%
WASHINGTON	392	285	-27%	6,153	6,014	-2%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER 1983	DECEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	6	7	+17%	451	286	-37%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	796	716		8,379	8,436	
GOVT. EXPORT	0	1		534	1	
TOTAL SHIPMENTS	18,771	16,548	-12%	295,079	294,993	+0%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-DEC SHIPMENTS SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	JAN-DEC PRODUCTION SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	15,067	3,316	18,383	11,655	2,741	14,396
	82%	18%	100%	81%	19%	100%
CONNECTICUT	278	95	373	0	0	0
MAINE *	1,387	57	1,444	*	*	*
MASSACHUSETTS	482	288	770	0	0	0
NEW HAMPSHIRE *	1,033	197	1,230	*	*	*
NEW JERSEY	373	289	662	0	0	0
NEW YORK *	5,379	1,257	6,636	*	*	*
PENNSYLVANIA	5,447	1,076	6,523	11,655	2,741	14,396
RHODE ISLAND	128	19	147	0	0	0
VERMONT *	560	38	598	*	*	*
EAST NORTH CENTRAL	17,746	4,915	22,661	24,638	6,442	31,080
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,581	776	3,357	*	*	*
INDIANA	4,002	1,118	5,120	18,688	5,682	24,370
MICHIGAN *	4,671	1,675	6,346	*	*	*
OHIO	4,306	1,138	5,444	3,028	476	3,504
WISCONSIN	2,186	208	2,394	2,922	284	3,206

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,578	2,375	12,953	10,296	2,733	13,029
	82%	18%	100%	79%	21%	100%
IOWA *	802	142	944	*	*	*
KANSAS	1,734	591	2,325	4,538	852	5,390
MINNESOTA	1,661	283	1,944	2,275	480	2,755
MISSOURI	4,728	851	5,579	998	503	1,501
NEBRASKA	532	185	717	2,485	898	3,383
NORTH DAKOTA	470	151	621	0	0	0
SOUTH DAKOTA *	651	172	823	*	*	*
SOUTH ATLANTIC	64,932	36,890	101,822	66,154	38,928	105,082
	64%	36%	100%	63%	37%	100%
DELAWARE	1,857	430	2,287	0	0	0
FLORIDA	13,890	17,100	30,990	9,422	13,738	23,160
GEORGIA	10,683	7,196	17,879	29,640	19,020	48,660
MARYLAND *	1,051	239	1,290	*	*	*
NORTH CAROLINA	18,911	5,726	24,637	22,245	5,952	28,197
SOUTH CAROLINA *	10,701	4,373	15,074	*	*	*
VIRGINIA	5,356	1,159	6,515	4,847	218	5,065
WEST VIRGINIA	2,483	667	3,150	0	0	0
SOUTH CENTRAL	77,121	14,785	91,906	79,284	13,427	92,711
	84%	16%	100%	86%	14%	100%
ALABAMA	9,164	2,154	11,318	21,291	2,332	23,623
ARKANSAS	5,351	944	6,295	2,431	423	2,854
KENTUCKY *	4,690	1,060	5,750	*	*	*
LOUISIANA	10,660	772	11,432	2,711	228	2,939
MISSISSIPPI	5,687	717	6,404	8,662	99	8,761
OKLAHOMA	5,374	1,037	6,411	695	201	896
TENNESSEE	5,378	1,456	6,834	9,546	2,465	12,011
TEXAS	30,817	6,645	37,462	33,948	7,679	41,627
MOUNTAIN	11,058	8,168	19,226	6,207	5,838	12,045
	58%	42%	100%	52%	48%	100%
ARIZONA	3,463	3,231	6,694	3,285	2,652	5,937
COLORADO	941	693	1,634	497	578	1,075
IDAHO	796	951	1,747	2,425	2,608	5,033
MONTANA *	774	477	1,251	*	*	*
NEVADA	522	1,010	1,532	0	0	0
NEW MEXICO	3,698	1,082	4,780	0	0	0
UTAH *	560	465	1,025	*	*	*
WYOMING *	304	259	563	*	*	*
PACIFIC	5,299	14,020	19,319	5,682	15,133	20,815
	27%	73%	100%	27%	73%	100%
CALIFORNIA	2,342	8,083	10,425	3,080	9,603	12,683
OREGON	865	2,015	2,880	2,206	4,612	6,818
WASHINGTON	2,092	3,922	6,014	396	918	1,314

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	123	163	286	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	201,924 70%	84,632 30%	286,556 100%	203,916 71%	85,242 29%	289,158 100%
GOVT. & EXPORT	1	0	1			
CUMULATIVE BEGINNING INVENTORY	6,301	2,135	8,436			
OTHER (CANADA)				0	0	0
STATES WITH*				4,295	1,560	5,855
TOTAL	208,226 71%	86,767 29%	294,993 100%	208,211 71%	86,802 29%	295,013 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,352	14.9%	1	967	9.2%	3	1,385	26.3%	1
TEXAS	2,068	13.1%	2	1,626	15.4%	1	442	8.4%	4
NORTH CAROLINA	1,342	8.5%	3	1,006	9.5%	2	336	6.4%	5
GEORGIA	1,209	7.6%	4	696	6.6%	4	513	9.7%	2
SOUTH CAROLINA	947	6.0%	5	638	6.0%	5	309	5.9%	6
ALABAMA	739	4.7%	6	599	5.7%	6	140	2.7%	9
CALIFORNIA	600	3.8%	7	106	1.0%	23	494	9.4%	3
LOUISIANA	517	3.3%	8	474	4.5%	7	43	0.8%	20
ARIZONA	414	2.6%	9	221	2.1%	16	193	3.7%	7
OKLAHOMA	374	2.4%	10	335	3.2%	8	39	0.7%	24
TENNESSEE	351	2.2%	11	262	2.5%	10	89	1.7%	12
MICHIGAN	331	2.1%	12	229	2.2%	14	102	1.9%	10
MISSISSIPPI	300	1.9%	13	262	2.5%	9	38	0.7%	25
VIRGINIA	299	1.9%	14	241	2.3%	13	58	1.1%	15
MISSOURI	297	1.9%	15	253	2.4%	12	44	0.8%	19
NEW MEXICO	292	1.8%	16	225	2.1%	15	67	1.3%	13
ARKANSAS	285	1.8%	17	255	2.4%	11	30	0.6%	28
WASHINGTON	285	1.8%	18	98	0.9%	25	187	3.5%	8
INDIANA	258	1.6%	19	204	1.9%	18	54	1.0%	16
PENNSYLVANIA	256	1.6%	20	209	2.0%	17	47	0.9%	18
KENTUCKY	250	1.6%	21	191	1.8%	20	59	1.1%	14
NEW YORK	246	1.6%	22	204	1.9%	19	42	0.8%	22
OHIO	215	1.4%	23	174	1.6%	21	41	0.8%	23
OREGON	149	0.9%	24	49	0.5%	32	100	1.9%	11
DELAWARE	143	0.9%	25	113	1.1%	22	30	0.6%	29
ILLINOIS	143	0.9%	26	101	1.0%	24	42	0.8%	21
KANSAS	119	0.8%	27	92	0.9%	26	27	0.5%	30
WEST VIRGINIA	112	0.7%	28	85	0.8%	27	27	0.5%	31
WISCONSIN	85	0.5%	29	80	0.8%	28	5	0.1%	44
COLORADO	72	0.5%	30	41	0.4%	34	31	0.6%	27
NEVADA	67	0.4%	31	19	0.2%	42	48	0.9%	17
MINNESOTA	65	0.4%	32	55	0.5%	30	10	0.2%	38
IDAHO	64	0.4%	33	28	0.3%	39	36	0.7%	26
MAINE	60	0.4%	34	56	0.5%	29	4	0.1%	45
MARYLAND	60	0.4%	35	50	0.5%	31	10	0.2%	37
MONTANA	56	0.4%	36	33	0.3%	37	23	0.4%	33
UTAH	56	0.4%	37	30	0.3%	38	26	0.5%	32
NEW HAMPSHIRE	54	0.3%	38	47	0.4%	33	7	0.1%	42
MASSACHUSETTS	53	0.3%	39	33	0.3%	36	20	0.4%	35
NEW JERSEY	47	0.3%	40	24	0.2%	40	23	0.4%	34
IOWA	46	0.3%	41	38	0.4%	35	8	0.2%	40
WYOMING	38	0.2%	42	20	0.2%	41	18	0.3%	36
SOUTH DAKOTA	28	0.2%	43	18	0.2%	43	10	0.2%	39
NEBRASKA	23	0.1%	44	15	0.1%	46	8	0.2%	41
NORTH DAKOTA	19	0.1%	45	16	0.2%	44	3	0.1%	46
CONNECTICUT	16	0.1%	46	15	0.1%	45	1	0.0%	48
VERMONT	12	0.1%	47	10	0.1%	48	2	0.0%	47
RHODE ISLAND	10	0.1%	48	10	0.1%	47	0	0.0%	49
ALASKA	7	0.0%	49	2	0.0%	49	5	0.1%	43
	15,831	100.0%		10,555	100.0%		5,276	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

DECEMBER, 1984

A6325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1985

Manufacturers shipped 18,397 mobile/manufactured homes to retail sales locations and permanent sites during January, 1985. This was down 7% from the 19,790 homes shipped in January, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158			JAN-FEB	42,139		
MARCH	25,502			JAN-MAR	67,641		
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199			JAN-FEB	41,989		
MARCH	25,585			JAN-MAR	67,574		
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%		FEBRUARY	885	
MARCH	3.1%		MARCH	802	
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	708	644	-9%	708	644	-9%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	708	644	-9%	708	644	-9%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,443	1,326	-8%	1,443	1,326	-8%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,182	1,139	-4%	1,182	1,139	-4%
MICHIGAN *	*	*	---	*	*	---
OHIO	113	107	-5%	113	107	-5%
WISCONSIN	148	80	-46%	148	80	-46%
WEST NORTH CENTRAL	749	577	-23%	749	577	-23%
IOWA *	*	*	---	*	*	---
KANSAS	307	237	-23%	307	237	-23%
MINNESOTA	128	108	-16%	128	108	-16%
MISSOURI	65	57	-12%	65	57	-12%
NEBRASKA	249	175	-30%	2449	175	-30%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,216	7,899	-4%	8,216	7,899	-4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,211	1,777	-20%	2,211	1,777	-20%
GEORGIA	3,528	3,,650	+3%	3,528	3,650	+3%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,092	2,196	+5%	2,092	2,196	+5%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	385	276	-28%	385	276	-28%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,121	5,683	-7%	6,121	5,683	-7%
ALABAMA	1,293	1,460	+13%	1,293	1,460	+13%
ARKANSAS	191	138	-28%	191	138	-28%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	223	136	-39%	223	136	-39%
MISSISSIPPI	531	494	-7%	531	494	-7%
OKLAHOMA	59	50	-15%	59	50	-15%
TENNESSEE	723	704	-3%	723	704	-3%
TEXAS	3,101	2,701	-13%	3,101	2,701	-13%

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	900	794	-12%	900	794	-12%
ARIZONA	525	449	-14%	525	449	-14%
COLORADO	73	54	-26%	73	54	-26%
IDAHO	302	291	-4%	302	291	-4%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,565	1,378	-12%	1,565	1,378	-12%
CALIFORNIA	1,081	925	-14%	1,081	925	-14%
OREGON	422	382	-9%	422	382	-9%
WASHINGTON	62	71	+15%	62	71	+15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	279	277	-1%	279	277	-1%
TOTAL PRODUCTION	19,981	18,578	-7%	19,981	18,578	-7%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	757	759	+0%	757	759	+0%
CONNECTICUT	10	17	+70%	10	17	+70%
MAINE	58	36	-38%	58	36	-38%
MASSACHUSETTS	25	44	+76%	25	44	+76%
NEW HAMPSHIRE	42	50	+19%	42	50	+19%
NEW JERSEY	32	42	+31%	32	42	+31%
NEW YORK	245	245	+0%	245	245	+0%
PENNSYLVANIA	318	311	-2%	318	311	-2%
RHODE ISLAND	5	3	-40%	5	3	-40%
VERMONT	22	11	-50%	22	11	-50%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,045	1,020	-2%	1,045	1,020	-2%
ILLINOIS	209	129	-38%	209	129	-38%
INDIANA	213	227	+7%	213	227	+7%
MICHIGAN	236	322	+36%	236	322	+36%
OHIO	266	284	+7%	266	284	+7%
WISCONSIN	121	58	-52%	121	58	-52%
WEST NORTH CENTRAL	561	504	-10%	561	504	-10%
IOWA	37	20	-46%	37	20	-46%
KANSAS	142	119	-16%	142	119	-16%
MINNESOTA	73	63	-14%	73	63	-14%
MISSOURI	212	226	+7%	212	226	+7%
NEBRASKA	26	29	+12%	26	29	+12%
NORTH DAKOTA	26	22	-15%	26	22	-15%
SOUTH DAKOTA	45	25	-44%	45	25	-44%
SOUTH ATLANTIC	7,960	7,603	-4%	7,960	7,603	-4%
DELAWARE	153	140	-8%	153	140	-8%
FLORIDA	2,862	2,604	-9%	2,862	2,604	-9%
GEORGIA	1,205	1,539	+28%	1,205	1,539	+28%
MARYLAND	98	49	-50%	98	49	-50%
NORTH CAROLINA	1,867	1,742	-7%	1,867	1,742	-7%
SOUTH CAROLINA	1,166	1,035	-11%	1,166	1,035	-11%
VIRGINIA	463	370	-20%	463	370	-20%
WEST VIRGINIA	146	124	-15%	146	124	-15%
SOUTH CENTRAL	5,901	5,257	-11%	5,901	5,257	-11%
ALABAMA	626	728	+16%	626	728	+16%
ARKANSAS	292	277	-5%	292	277	-5%
KENTUCKY	260	235	-10%	260	235	-10%
LOUISIANA	843	624	-26%	843	624	-26%
MISSISSIPPI	368	277	-25%	368	277	-25%
OKLAHOMA	478	366	-23%	478	366	-23%
TENNESSEE	319	393	+23%	319	393	+23%
TEXAS	2,715	2,357	-13%	2,715	2,357	-13%
MOUNTAIN	1,473	1,238	-16%	1,473	1,238	-16%
ARIZONA	612	527	-14%	612	527	-14%
COLORADO	98	64	-35%	98	64	-35%
IDAHO	75	108	+44%	75	108	+44%
MONTANA	58	59	+2%	58	59	+2%
NEVADA	163	93	-43%	163	93	-43%
NEW MEXICO	345	279	-19%	345	279	-19%
UTAH	88	61	-31%	88	61	-31%
WYOMING	34	47	+38%	34	47	+38%
PACIFIC	1,346	1,258	-7%	1,346	1,258	-7%
CALIFORNIA	831	760	-9%	831	760	-9%
OREGON	174	157	-10%	174	157	-10%
WASHINGTON	341	341	+0%	341	341	+0%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY 1984	JANUARY 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
ALASKA	12	3	-75%	12	3	-75%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	735	755		735	755	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	19,790	18,397	-7%	19,790	18,397	-7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JAN SHIPMENTS SINGLE-SECTION	JAN-JAN SHIPMENTS MULTI-SECTION	TOTAL SHIPMENTS	JAN-JAN PRODUCTION SINGLE-SECTION	JAN-JAN PRODUCTION MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	598	161	759	517	127	644
	79%	21%	100%	80%	20%	100%
CONNECTICUT	13	4	17	0	0	0
MAINE *	32	4	36	*	*	*
MASSACHUSETTS	25	19	44	0	0	0
NEW HAMPSHIRE *	44	6	50	*	*	*
NEW JERSEY	26	16	42	0	0	0
NEW YORK *	184	61	245	*	*	*
PENNSYLVANIA	261	50	311	517	127	644
RHODE ISLAND	2	1	3	0	0	0
VERMONT *	11	0	11	*	*	*
EAST NORTH CENTRAL	779	241	1,020	1,026	300	1,326
	76%	24%	100%	77%	23%	100%
ILLINOIS *	85	44	129	*	*	*
INDIANA	176	51	227	860	279	1,139
MICHIGAN *	249	73	322	*	*	*
OHIO	220	64	284	101	6	107
WISCONSIN	49	9	58	65	15	80

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	420	84	504	459	118	577
	83%	17%	100%	80%	20%	100%
IOWA *	18	2	20	*	*	*
KANSAS	100	19	119	201	36	237
MINNESOTA	57	6	63	95	13	108
MISSOURI	189	37	226	43	14	57
NEBRASKA	18	11	29	120	55	175
NORTH DAKOTA	17	5	22	0	0	0
SOUTH DAKOTA *	21	4	25	*	*	*
SOUTH ATLANTIC	4,476	3,127	7,603	4,577	3,322	7,899
	59%	41%	100%	58%	42%	100%
DELAWARE	105	35	140	0	0	0
FLORIDA	1,094	1,510	2,604	659	1,118	1,777
GEORGIA	865	674	1,539	1,971	1,679	3,650
MARYLAND *	40	9	49	*	*	*
NORTH CAROLINA	1,287	455	1,742	1,687	509	2,196
SOUTH CAROLINA *	691	344	1,035	*	*	*
VIRGINIA	296	74	370	260	16	276
WEST VIRGINIA	98	26	124	0	0	0
SOUTH CENTRAL	4,291	966	5,257	4,787	896	5,683
	82%	18%	100%	84%	16%	100%
ALABAMA	560	168	728	1,358	102	1,460
ARKANSAS	237	40	277	123	15	138
KENTUCKY *	180	55	235	*	*	*
LOUISIANA	605	19	624	123	13	136
MISSISSIPPI	251	26	277	493	1	494
OKLAHOMA	313	53	366	42	8	50
TENNESSEE	290	103	393	539	165	704
TEXAS	1,855	502	2,357	2,109	592	2,701
MOUNTAIN	692	546	1,238	406	388	794
	56%	44%	100%	51%	49%	100%
ARIZONA	283	244	527	263	186	449
COLORADO	30	34	64	24	30	54
IDAHO	52	56	108	119	172	291
MONTANA *	33	26	59	*	*	*
NEVADA	25	68	93	0	0	0
NEW MEXICO	217	62	279	0	0	0
UTAH *	29	32	61	*	*	*
WYOMING *	23	24	47	*	*	*
PACIFIC	307	951	1,258	361	1,017	1,378
	24%	76%	100%	26%	74%	100%
CALIFORNIA	155	605	760	215	710	925
OREGON	38	119	157	124	258	382
WASHINGTON	114	227	341	22	49	71

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	2	1	3	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	11,565 66%	6,077 34%	17,642 100%	12,133 66%	6,168 34%	18,301 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	590	165	755			
OTHER (CANADA)				0	0	0
STATES WITH*				171	106	277
TOTAL	12,155 66%	6,242 34%	18,397 100%	12,304 66%	6,274 34%	18,578 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1985

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,604	14.8%	1	1,094	9.5%	3	1,510	24.8%	1
TEXAS	2,357	13.4%	2	1,855	16.0%	1	502	8.3%	4
NORTH CAROLINA	1,742	9.9%	3	1,287	11.1%	2	455	7.5%	5
GEORGIA	1,539	8.7%	4	865	7.5%	4	674	11.1%	2
SOUTH CAROLINA	1,035	5.9%	5	691	6.0%	5	344	5.7%	6
CALIFORNIA	760	4.3%	6	155	1.3%	22	605	10.0%	3
ALABAMA	728	4.1%	7	560	4.8%	7	168	2.8%	9
LOUISIANA	624	3.5%	8	605	5.2%	6	19	0.3%	34
ARIZONA	527	3.0%	9	283	2.4%	11	244	4.0%	7
TENNESSEE	393	2.2%	10	290	2.5%	10	103	1.7%	11
VIRGINIA	370	2.1%	11	296	2.6%	9	74	1.2%	12
OKLAHOMA	366	2.1%	12	313	2.7%	8	53	0.9%	20
WASHINGTON	341	1.9%	13	114	1.0%	23	227	3.7%	8
MICHIGAN	322	1.8%	14	249	2.2%	14	73	1.2%	13
PENNSYLVANIA	311	1.8%	15	261	2.3%	12	50	0.8%	22
OHIO	284	1.6%	16	220	1.9%	16	64	1.1%	15
NEW MEXICO	279	1.6%	17	217	1.9%	17	62	1.0%	16
ARKANSAS	277	1.6%	18	237	2.0%	15	40	0.7%	24
MISSISSIPPI	277	1.6%	19	251	2.2%	13	26	0.4%	29
NEW YORK	245	1.4%	20	184	1.6%	19	61	1.0%	17
KENTUCKY	235	1.3%	21	180	1.6%	20	55	0.9%	19
INDIANA	227	1.3%	22	176	1.5%	21	51	0.8%	21
MISSOURI	226	1.3%	23	189	1.6%	18	37	0.6%	25
OREGON	157	0.9%	24	38	0.3%	33	119	2.0%	10
DELAWARE	140	0.8%	25	105	0.9%	24	35	0.6%	26
ILLINOIS	129	0.7%	26	85	0.7%	27	44	0.7%	23
WEST VIRGINIA	124	0.7%	27	98	0.8%	26	26	0.4%	31
KANSAS	119	0.7%	28	100	0.9%	25	19	0.3%	33
IDAHO	108	0.6%	29	52	0.4%	29	56	0.9%	18
NEVADA	93	0.5%	30	25	0.2%	40	68	1.1%	14
COLORADO	64	0.4%	31	30	0.3%	36	34	0.6%	27
MINNESOTA	63	0.4%	32	57	0.5%	28	6	0.1%	40
UTAH	61	0.3%	33	29	0.3%	37	32	0.5%	28
MONTANA	59	0.3%	34	33	0.3%	34	26	0.4%	30
WISCONSIN	58	0.3%	35	49	0.4%	30	9	0.1%	39
NEW HAMPSHIRE	50	0.3%	36	44	0.4%	31	6	0.1%	41
MARYLAND	49	0.3%	37	40	0.3%	32	9	0.1%	38
WYOMING	47	0.3%	38	23	0.2%	41	24	0.4%	32
MASSACHUSETTS	44	0.2%	39	25	0.2%	39	19	0.3%	35
NEW JERSEY	42	0.2%	40	26	0.2%	38	16	0.3%	36
MAINE	36	0.2%	41	32	0.3%	35	4	0.1%	44
NEBRASKA	29	0.2%	42	18	0.2%	44	11	0.2%	37
SOUTH DAKOTA	25	0.1%	43	21	0.2%	42	4	0.1%	45
NORTH DAKOTA	22	0.1%	44	17	0.1%	45	5	0.1%	42
IOWA	20	0.1%	45	18	0.2%	43	2	0.0%	46
CONNECTICUT	17	0.1%	46	13	0.1%	46	4	0.1%	43
VERMONT	11	0.1%	47	11	0.1%	47	0	0.0%	49
ALASKA	3	0.0%	48	2	0.0%	48	1	0.0%	47
RHODE ISLAND	3	0.0%	49	2	0.0%	49	1	0.0%	48
	17,642	100.0%		11,565	100.0%		6,077	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1985

Manufacturers shipped 19,669 mobile/manufactured homes to retail sales locations and permanent sites during February, 1985. This was down 11% from the 22,199 homes shipped in February, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502			JAN-MAR	67,641		
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585			JAN-MAR	67,574		
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%		MARCH	802	
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	902	850	-6%	1,610	1,494	-7%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	902	850	-6%	1,610	1,494	-7%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,065	1,641	-21%	3,508	2,967	-15%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,555	1,342	-14%	2,737	2,481	-9%
MICHIGAN *	*	*	---	*	*	---
OHIO	252	178	-29%	365	285	-22%
WISCONSIN	258	121	-53%	406	201	-50%
WEST NORTH CENTRAL	1,082	845	-22%	1,831	1,422	-22%
IOWA *	*	*	---	*	*	---
KANSAS	460	379	-18%	767	616	-20%
MINNESOTA	221	195	-12%	349	303	-13%
MISSOURI	105	102	-3%	170	159	-6%
NEBRASKA	296	169	-43%	545	344	-37%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,104	7,891	-3%	16,320	15,790	-3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,980	1,584	-20%	4,191	3,361	-20%
GEORGIA	3,622	3,802	+5%	7,150	7,452	+4%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,080	2,238	+8%	4,172	4,434	+6%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	422	267	-37%	807	543	-33%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,852	6,006	-12%	12,973	11,689	-10%
ALABAMA	1,677	1,573	-6%	2,970	3,033	+2%
ARKANSAS	191	141	-26%	382	279	-27%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	242	106	-56%	465	242	-48%
MISSISSIPPI	689	529	-23%	1,220	1,023	-16%
OKLAHOMA	48	42	-12%	107	92	-14%
TENNESSEE	814	798	-2%	1,537	1,502	-2%
TEXAS	3,191	2,817	-12%	6,292	5,518	-12%

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,014	720	-29%	1,914	1,514	-21%
ARIZONA	566	386	-32%	1,091	835	-23%
COLORADO	98	72	-27%	171	126	-26%
IDAHO	350	262	-25%	652	553	-15%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,739	1,420	-18%	3,304	2,798	-15%
CALIFORNIA	1,165	922	-21%	2,246	1,847	-18%
OREGON	500	418	-16%	922	800	-13%
WASHINGTON	74	80	+8%	136	151	+11%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	400	282	-29%	679	559	-18%
TOTAL PRODUCTION	22,158	19,655	-11%	42,139	38,233	-9%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	993	880	-11%	1,750	1,639	-6%
CONNECTICUT	16	18	+13%	26	35	+35%
MAINE	65	69	+6%	123	105	-15%
MASSACHUSETTS	40	32	-20%	65	76	+17%
NEW HAMPSHIRE	45	47	+4%	87	97	+11%
NEW JERSEY	43	34	-21%	75	76	+1%
NEW YORK	327	347	+6%	572	592	+3%
PENNSYLVANIA	415	303	-27%	733	614	-16%
RHODE ISLAND	7	12	+71%	12	15	+25%
VERMONT	35	18	-49%	57	29	-49%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,482	1,279	-14%	2,527	2,299	-9%
ILLINOIS	248	223	-10%	457	352	-23%
INDIANA	291	231	-21%	504	458	-9%
MICHIGAN	374	381	+2%	610	703	+15%
OHIO	355	337	-5%	621	621	+0%
WISCONSIN	214	107	-50%	335	165	-51%
WEST NORTH CENTRAL	949	742	-22%	1,510	1,246	-17%
IOWA	62	25	-60%	99	45	-55%
KANSAS	201	168	-16%	343	287	-16%
MINNESOTA	155	110	-29%	228	173	-24%
MISSOURI	358	310	-13%	570	536	-6%
NEBRASKA	67	37	-45%	93	66	-29%
NORTH DAKOTA	47	40	-15%	73	62	-15%
SOUTH DAKOTA	59	52	-12%	104	77	-26%
SOUTH ATLANTIC	7,863	7,784	-1%	15,823	15,387	-3%
DELAWARE	181	234	+29%	334	374	+12%
FLORIDA	2,526	2,593	+3%	5,388	5,197	-4%
GEORGIA	1,399	1,537	+10%	2,604	3,076	+18%
MARYLAND	101	50	-50%	199	99	-50%
NORTH CAROLINA	1,853	1,743	-6%	3,720	3,485	-6%
SOUTH CAROLINA	1,081	1,101	+2%	2,247	2,136	-5%
VIRGINIA	462	381	-18%	925	751	-19%
WEST VIRGINIA	260	145	-44%	406	269	-34%
SOUTH CENTRAL	6,802	5,515	-19%	12,703	10,772	-15%
ALABAMA	762	798	+5%	1,388	1,526	+10%
ARKANSAS	478	306	-36%	770	583	-24%
KENTUCKY	373	278	-25%	633	513	-19%
LOUISIANA	949	608	-36%	1,792	1,232	-31%
MISSISSIPPI	457	356	-22%	825	633	-23%
OKLAHOMA	545	373	-32%	1,023	739	-28%
TENNESSEE	417	409	-2%	736	802	+9%
TEXAS	2,821	2,387	-15%	5,536	4,744	-14%
MOUNTAIN	1,621	1,234	-24%	3,094	2,472	-20%
ARIZONA	650	468	-28%	1,262	995	-21%
COLORADO	123	92	-25%	221	156	-29%
IDAHO	108	75	-31%	183	183	+0%
MONTANA	106	52	-51%	164	111	-32%
NEVADA	163	122	-25%	326	215	-34%
NEW MEXICO	352	314	-11%	697	593	-15%
UTAH	63	58	-8%	151	119	-21%
WYOMING	56	53	-5%	90	100	+11%
PACIFIC	1,541	1,286	-17%	2,887	2,544	-12%
CALIFORNIA	926	744	-20%	1,757	1,504	-14%
OREGON	196	159	-19%	370	316	-15%
WASHINGTON	419	383	-9%	760	724	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY 1984	FEBRUARY 1985	FEBRUARY % CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	YEAR-TO-DATE % CHANGE
ALASKA	22	13	-41%	34	16	-53%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	926	936		1,661	1,691	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	22,199	19,669	-11%	41,989	38,066	-9%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-FEB SHIPMENTS SINGLE-SECTION	JAN-FEB SHIPMENTS MULTI-SECTION	JAN-FEB SHIPMENTS TOTAL SHIPMENTS	JAN-FEB PRODUCTION SINGLE-SECTION	JAN-FEB PRODUCTION MULTI-SECTION	JAN-FEB PRODUCTION TOTAL PRODUCTION
NORTHEAST	1,315	324	1,639	1,204	290	1,494
	80%	20%	100%	81%	19%	100%
CONNECTICUT	29	6	35	0	0	0
MAINE *	100	5	105	*	*	*
MASSACHUSETTS	41	35	76	0	0	0
NEW HAMPSHIRE *	87	10	97	*	*	*
NEW JERSEY	48	28	76	0	0	0
NEW YORK *	464	128	592	*	*	*
PENNSYLVANIA	507	107	614	1,204	290	1,494
RHODE ISLAND	12	3	15	0	0	0
VERMONT *	27	2	29	*	*	*
EAST NORTH CENTRAL	1,803	496	2,299	2,360	607	2,967
	78%	22%	100%	80%	20%	100%
ILLINOIS *	267	85	352	*	*	*
INDIANA	351	107	458	1,921	560	2,481
MICHIGAN *	551	152	703	*	*	*
OHIO	486	135	621	263	22	285
WISCONSIN	148	17	165	176	25	201

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	991	255	1,246	1,104	318	1,422
	80%	20%	100%	78%	22%	100%
IOWA *	38	7	45	*	*	*
KANSAS	229	58	287	517	99	616
MINNESOTA	146	27	173	255	48	303
MISSOURI	429	107	536	107	52	159
NEBRASKA	45	21	66	225	119	344
NORTH DAKOTA	44	18	62	0	0	0
SOUTH DAKOTA *	60	17	77	*	*	*
SOUTH ATLANTIC	9,338	6,049	15,387	9,408	6,382	15,790
	61%	39%	100%	60%	40%	100%
DELAWARE	302	72	374	0	0	0
FLORIDA	2,291	2,906	5,197	1,285	2,076	3,361
GEORGIA	1,760	1,316	3,076	4,100	3,352	7,452
MARYLAND *	84	15	99	*	*	*
NORTH CAROLINA	2,599	886	3,485	3,511	923	4,434
SOUTH CAROLINA *	1,470	666	2,136	*	*	*
VIRGINIA	621	130	751	512	31	543
WEST VIRGINIA	211	58	269	0	0	0
SOUTH CENTRAL	8,832	1,940	10,772	9,837	1,852	11,689
	82%	18%	100%	84%	16%	100%
ALABAMA	1,198	328	1,526	2,783	250	3,033
ARKANSAS	504	79	583	256	23	279
KENTUCKY *	411	102	513	*	*	*
LOUISIANA	1,174	58	1,232	218	24	242
MISSISSIPPI	558	75	633	1,021	2	1,023
OKLAHOMA	632	107	739	72	20	92
TENNESSEE	594	208	802	1,130	372	1,502
TEXAS	3,761	983	4,744	4,357	1,161	5,518
MOUNTAIN	1,410	1,062	2,472	762	752	1,514
	57%	43%	100%	50%	50%	100%
ARIZONA	554	441	995	498	337	835
COLORADO	65	91	156	49	77	126
IDAHO	87	96	183	215	338	553
MONTANA *	67	44	111	*	*	*
NEVADA	59	156	215	0	0	0
NEW MEXICO	466	127	593	0	0	0
UTAH *	57	62	119	*	*	*
WYOMING *	55	45	100	*	*	*
PACIFIC	552	1,992	2,544	671	2,127	2,798
	22%	78%	100%	24%	76%	100%
CALIFORNIA	297	1,207	1,504	419	1,428	1,847
OREGON	62	254	316	220	580	800
WASHINGTON	193	531	724	32	119	151

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	6	10	16	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	24,247 67%	12,128 33%	36,375 100%	25,346 67%	12,328 33%	37,674 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,329	362	1,691			
OTHER (CANADA)				0	0	0
STATES WITH*				384	175	559
TOTAL	25,576 67%	12,490 33%	38,066 100%	25,730 67%	12,503 33%	38,233 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,593	13.8%	1	1,197	9.4%	3	1,396	23.1%	1
TEXAS	2,387	12.7%	2	1,906	15.0%	1	481	7.9%	4
NORTH CAROLINA	1,743	9.3%	3	1,312	10.3%	2	431	7.1%	5
GEORGIA	1,537	8.2%	4	895	7.1%	4	642	10.6%	2
SOUTH CAROLINA	1,101	5.9%	5	779	6.1%	5	322	5.3%	6
ALABAMA	798	4.3%	6	638	5.0%	6	160	2.6%	9
CALIFORNIA	744	4.0%	7	142	1.1%	24	602	9.9%	3
LOUISIANA	608	3.2%	8	569	4.5%	7	39	0.6%	29
ARIZONA	468	2.5%	9	271	2.1%	14	197	3.3%	8
TENNESSEE	409	2.2%	10	304	2.4%	11	105	1.7%	11
WASHINGTON	383	2.0%	11	79	0.6%	29	304	5.0%	7
MICHIGAN	381	2.0%	12	302	2.4%	12	79	1.3%	13
VIRGINIA	381	2.0%	13	325	2.6%	8	56	0.9%	21
OKLAHOMA	373	2.0%	14	319	2.5%	9	54	0.9%	22
MISSISSIPPI	356	1.9%	15	307	2.4%	10	49	0.8%	23
NEW YORK	347	1.9%	16	280	2.2%	13	67	1.1%	16
OHIO	337	1.8%	17	266	2.1%	16	71	1.2%	14
NEW MEXICO	314	1.7%	18	249	2.0%	17	65	1.1%	17
MISSOURI	310	1.7%	19	240	1.9%	19	70	1.2%	15
ARKANSAS	306	1.6%	20	267	2.1%	15	39	0.6%	27
PENNSYLVANIA	303	1.6%	21	246	1.9%	18	57	0.9%	19
KENTUCKY	278	1.5%	22	231	1.8%	20	47	0.8%	24
DELAWARE	234	1.2%	23	197	1.6%	21	37	0.6%	30
INDIANA	231	1.2%	24	175	1.4%	23	56	0.9%	20
ILLINOIS	223	1.2%	25	182	1.4%	22	41	0.7%	25
KANSAS	168	0.9%	26	129	1.0%	25	39	0.6%	28
OREGON	159	0.8%	27	24	0.2%	42	135	2.2%	10
WEST VIRGINIA	145	0.8%	28	113	0.9%	26	32	0.5%	31
NEVADA	122	0.7%	29	34	0.3%	37	88	1.5%	12
MINNESOTA	110	0.6%	30	89	0.7%	28	21	0.3%	33
WISCONSIN	107	0.6%	31	99	0.8%	27	8	0.1%	42
COLORADO	92	0.5%	32	35	0.3%	34	57	0.9%	18
IDAHO	75	0.4%	33	35	0.3%	35	40	0.7%	26
MAINE	69	0.4%	34	68	0.5%	30	1	0.0%	49
UTAH	58	0.3%	35	28	0.2%	39	30	0.5%	32
WYOMING	53	0.3%	36	32	0.3%	38	21	0.3%	34
MONTANA	52	0.3%	37	34	0.3%	36	18	0.3%	35
SOUTH DAKOTA	52	0.3%	38	39	0.3%	33	13	0.2%	38
MARYLAND	50	0.3%	39	44	0.3%	31	6	0.1%	43
NEW HAMPSHIRE	47	0.3%	40	43	0.3%	32	4	0.1%	45
NORTH DAKOTA	40	0.2%	41	27	0.2%	41	13	0.2%	37
NEBRASKA	37	0.2%	42	27	0.2%	40	10	0.2%	40
NEW JERSEY	34	0.2%	43	22	0.2%	43	12	0.2%	39
MASSACHUSETTS	32	0.2%	44	16	0.1%	46	16	0.3%	36
IOWA	25	0.1%	45	20	0.2%	44	5	0.1%	44
CONNECTICUT	18	0.1%	46	16	0.1%	45	2	0.0%	46
VERMONT	18	0.1%	47	16	0.1%	47	2	0.0%	48
ALASKA	13	0.1%	48	4	0.0%	49	9	0.1%	41
RHODE ISLAND	12	0.1%	49	10	0.1%	48	2	0.0%	47
	18,733	100.0%		12,682	100.0%		6,051	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1985

Manufacturers shipped 24,065 mobile/manufactured homes to retail sales locations and permanent sites during March, 1985. This was down 6% from the 25,585 homes shipped in March, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,187	1,164	-2%	2,797	2,658	-5%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,187	1,164	-2%	2,797	2,658	-5%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,826	2,546	-10%	6,334	5,513	-13%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,144	2,037	-5%	4,881	4,518	-7%
MICHIGAN *	*	*	---	*	*	---
OHIO	352	287	-18%	717	572	-20%
WISCONSIN	330	222	-33%	736	423	-43%
WEST NORTH CENTRAL	1,151	1,026	-11%	2,982	2,448	-18%
IOWA *	*	*	---	*	*	---
KANSAS	485	430	-11%	1,252	1,046	-16%
MINNESOTA	239	240	+0%	588	543	-8%
MISSOURI	119	144	+21%	289	303	+5%
NEBRASKA	308	212	-31%	853	556	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,803	8,890	+1%	25,123	24,680	-2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,888	1,719	-9%	6,079	5,080	-16%
GEORGIA	4,038	4,294	+6%	11,188	11,746	+5%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,387	2,557	+7%	6,559	6,991	+7%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	490	320	-35%	1,297	863	-33%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,773	7,516	-3%	20,746	19,205	-7%
ALABAMA	1,922	2,190	+14%	4,892	5,223	+7%
ARKANSAS	288	242	-16%	670	521	-22%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	271	134	-51%	736	376	-49%
MISSISSIPPI	815	719	-12%	2,035	1,742	-14%
OKLAHOMA	0	44	NM	107	136	+27%
TENNESSEE	1,014	1,048	+3%	2,551	2,550	+0%
TEXAS	3,463	3,139	-9%	9,755	8,657	-11%

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,132	804	-29%	3,046	2,318	-24%
ARIZONA	603	356	-41%	1,694	1,191	-30%
COLORADO	96	87	-9%	267	213	-20%
IDAHO	433	361	-17%	1,085	914	-16%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,043	1,585	-22%	5,347	4,383	-18%
CALIFORNIA	1,306	953	-27%	3,552	2,800	-21%
OREGON	613	518	-15%	1,535	1,318	-14%
WASHINGTON	124	114	-8%	260	265	+2%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	587	444	-24%	1,266	1,003	-21%
TOTAL PRODUCTION	25,502	23,975	-6%	67,641	62,208	-8%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,478	1,415	-4%	3,228	3,054	-5%
CONNECTICUT	35	21	-40%	61	56	-8%
MAINE	100	104	+4%	223	209	-6%
MASSACHUSETTS	54	60	+11%	119	136	+14%
NEW HAMPSHIRE	83	95	+14%	170	192	+13%
NEW JERSEY	58	56	-3%	133	132	-1%
NEW YORK	500	499	+0%	1,072	1,091	+2%
PENNSYLVANIA	573	515	-10%	1,306	1,129	-14%
RHODE ISLAND	7	14	+100%	19	29	+53%
VERMONT	68	51	-25%	125	80	-36%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,995	1,838	-8%	4,522	4,137	-9%
ILLINOIS	260	222	-15%	717	574	-20%
INDIANA	474	491	+4%	978	949	-3%
MICHIGAN	466	514	+10%	1,076	1,217	+13%
OHIO	503	440	-13%	1,124	1,061	-6%
WISCONSIN	292	171	-41%	627	336	-46%
WEST NORTH CENTRAL	1,052	1,001	-5%	2,562	2,247	-12%
IOWA	81	59	-27%	180	104	-42%
KANSAS	228	176	-23%	571	463	-19%
MINNESOTA	150	142	-5%	378	315	-17%
MISSOURI	390	453	+16%	960	989	+3%
NEBRASKA	65	75	+15%	158	141	-11%
NORTH DAKOTA	58	50	-14%	131	112	-15%
SOUTH DAKOTA	80	46	-42%	184	123	-33%
SOUTH ATLANTIC	8,659	8,987	+4%	24,482	24,374	+0%
DELAWARE	223	226	+1%	557	600	+8%
FLORIDA	2,490	2,738	+10%	7,878	7,935	+1%
GEORGIA	1,570	1,764	+12%	4,174	4,840	+16%
MARYLAND	116	94	-19%	315	193	-39%
NORTH CAROLINA	2,126	2,027	-5%	5,846	5,512	-6%
SOUTH CAROLINA	1,224	1,274	+4%	3,471	3,410	-2%
VIRGINIA	608	553	-9%	1,533	1,304	-15%
WEST VIRGINIA	302	311	+3%	708	580	-18%
SOUTH CENTRAL	7,832	7,038	-10%	20,535	17,810	-13%
ALABAMA	910	1,007	+11%	2,298	2,533	+10%
ARKANSAS	583	536	-8%	1,353	1,119	-17%
KENTUCKY	465	499	+7%	1,098	1,012	-8%
LOUISIANA	918	824	-10%	2,710	2,056	-24%
MISSISSIPPI	507	531	+5%	1,332	1,164	-13%
OKLAHOMA	629	391	-38%	1,652	1,130	-32%
TENNESSEE	635	658	+4%	1,371	1,460	+6%
TEXAS	3,185	2,592	-19%	8,721	7,336	-16%
MOUNTAIN	1,801	1,372	-24%	4,895	3,844	-21%
ARIZONA	709	432	-39%	1,971	1,427	-28%
COLORADO	141	109	-23%	362	265	-27%
IDAHO	154	104	-32%	337	287	-15%
MONTANA	129	85	-34%	293	196	-33%
NEVADA	157	111	-29%	483	326	-33%
NEW MEXICO	357	385	+8%	1,054	978	-7%
UTAH	96	79	-18%	247	198	-20%
WYOMING	58	67	+16%	148	167	+13%
PACIFIC	1,846	1,476	-20%	4,733	4,020	-15%
CALIFORNIA	1,070	790	-26%	2,827	2,294	-19%
OREGON	224	158	-29%	594	474	-20%
WASHINGTON	552	528	-4%	1,312	1,252	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	37	16	-57%	71	32	-55%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	885	922		2,546	2,613	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	25,585	24,065	-6%	67,574	62,131	-8%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,438 80%	616 20%	3,054 100%	2,108 79%	550 21%	2,658 100%
CONNECTICUT	46	10	56	0	0	0
MAINE *	199	10	209	*	*	*
MASSACHUSETTS	81	55	136	0	0	0
NEW HAMPSHIRE *	157	35	192	*	*	*
NEW JERSEY	85	47	132	0	0	0
NEW YORK *	848	243	1,091	*	*	*
PENNSYLVANIA	924	205	1,129	2,108	550	2,658
RHODE ISLAND	24	5	29	0	0	0
VERMONT *	74	6	80	*	*	*
EAST NORTH CENTRAL	3,273 79%	864 21%	4,137 100%	4,407 80%	1,106 20%	5,513 100%
ILLINOIS *	446	128	574	*	*	*
INDIANA	728	221	949	3,508	1,010	4,518
MICHIGAN *	933	284	1,217	*	*	*
OHIO	856	205	1,061	520	52	572
WISCONSIN	310	26	336	379	44	423

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,764	483	2,247	1,872	576	2,448
	79%	21%	100%	76%	24%	100%
IOWA *	85	19	104	*	*	*
KANSAS	363	100	463	878	168	1,046
MINNESOTA	264	51	315	452	91	543
MISSOURI	774	215	989	184	119	303
NEBRASKA	105	36	141	358	198	556
NORTH DAKOTA	82	30	112	0	0	0
SOUTH DAKOTA *	91	32	123	*	*	*
SOUTH ATLANTIC	15,089	9,285	24,374	14,915	9,765	24,680
	62%	38%	100%	60%	40%	100%
DELAWARE	494	106	600	0	0	0
FLORIDA	3,506	4,429	7,935	1,971	3,109	5,080
GEORGIA	2,858	1,982	4,840	6,585	5,161	11,746
MARYLAND *	154	39	193	*	*	*
NORTH CAROLINA	4,204	1,308	5,512	5,548	1,443	6,991
SOUTH CAROLINA *	2,365	1,045	3,410	*	*	*
VIRGINIA	1,052	252	1,304	811	52	863
WEST VIRGINIA	456	124	580	0	0	0
SOUTH CENTRAL	14,584	3,226	17,810	16,126	3,079	19,205
	82%	18%	100%	84%	16%	100%
ALABAMA	1,990	543	2,533	4,760	463	5,223
ARKANSAS	961	158	1,119	480	41	521
KENTUCKY *	821	191	1,012	*	*	*
LOUISIANA	1,945	111	2,056	343	33	376
MISSISSIPPI	1,032	132	1,164	1,736	6	1,742
OKLAHOMA	952	178	1,130	112	24	136
TENNESSEE	1,119	341	1,460	1,919	631	2,550
TEXAS	5,764	1,572	7,336	6,776	1,881	8,657
MOUNTAIN	2,168	1,676	3,844	1,146	1,172	2,318
	56%	44%	100%	49%	51%	100%
ARIZONA	783	644	1,427	708	483	1,191
COLORADO	122	143	265	91	122	213
IDAHO	127	160	287	347	567	914
MONTANA *	121	75	196	*	*	*
NEVADA	81	245	326	0	0	0
NEW MEXICO	757	221	978	0	0	0
UTAH *	92	106	198	*	*	*
WYOMING *	85	82	167	*	*	*
PACIFIC	878	3,142	4,020	1,023	3,360	4,383
	22%	78%	100%	23%	77%	100%
CALIFORNIA	455	1,839	2,294	617	2,183	2,800
OREGON	92	382	474	351	967	1,318
WASHINGTON	331	921	1,252	55	210	265

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	11	21	32	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	40,205 68%	19,313 32%	59,518 100%	41,597 68%	19,608 32%	61,205 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,073	540	2,613			
OTHER (CANADA)				0	0	0
STATES WITH*				705	298	1,003
TOTAL	42,278 68%	19,853 32%	62,131 100%	42,302 68%	19,906 32%	62,208 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,738	11.8%	1	1,215	7.6%	3	1,523	21.2%	1
TEXAS	2,592	11.2%	2	2,003	12.6%	1	589	8.2%	4
NORTH CAROLINA	2,027	8.8%	3	1,605	10.1%	2	422	5.9%	5
GEORGIA	1,764	7.6%	4	1,098	6.9%	4	666	9.3%	2
SOUTH CAROLINA	1,274	5.5%	5	895	5.6%	5	379	5.3%	7
ALABAMA	1,007	4.4%	6	792	5.0%	6	215	3.0%	8
LOUISIANA	824	3.6%	7	771	4.8%	7	53	0.7%	27
CALIFORNIA	790	3.4%	8	158	1.0%	26	632	8.8%	3
TENNESSEE	658	2.8%	9	525	3.3%	8	133	1.9%	10
VIRGINIA	553	2.4%	10	431	2.7%	11	122	1.7%	13
ARKANSAS	536	2.3%	11	457	2.9%	10	79	1.1%	21
MISSISSIPPI	531	2.3%	12	474	3.0%	9	57	0.8%	26
WASHINGTON	528	2.3%	13	138	0.9%	27	390	5.4%	6
PENNSYLVANIA	515	2.2%	14	417	2.6%	12	98	1.4%	17
MICHIGAN	514	2.2%	15	382	2.4%	15	132	1.8%	11
KENTUCKY	499	2.2%	16	410	2.6%	13	89	1.2%	19
NEW YORK	499	2.2%	17	384	2.4%	14	115	1.6%	14
INDIANA	491	2.1%	18	377	2.4%	16	114	1.6%	15
MISSOURI	453	2.0%	19	345	2.2%	18	108	1.5%	16
OHIO	440	1.9%	20	370	2.3%	17	70	1.0%	23
ARIZONA	432	1.9%	21	229	1.4%	22	203	2.8%	9
OKLAHOMA	391	1.7%	22	320	2.0%	19	71	1.0%	22
NEW MEXICO	385	1.7%	23	291	1.8%	20	94	1.3%	18
WEST VIRGINIA	311	1.3%	24	245	1.5%	21	66	0.9%	24
DELAWARE	226	1.0%	25	192	1.2%	23	34	0.5%	33
ILLINOIS	222	1.0%	26	179	1.1%	24	43	0.6%	30
KANSAS	176	0.8%	27	134	0.8%	28	42	0.6%	31
WISCONSIN	171	0.7%	28	162	1.0%	25	9	0.1%	45
OREGON	158	0.7%	29	30	0.2%	44	128	1.8%	12
MINNESOTA	142	0.6%	30	118	0.7%	29	24	0.3%	37
NEVADA	111	0.5%	31	22	0.1%	46	89	1.2%	20
COLORADO	109	0.5%	32	57	0.4%	34	52	0.7%	28
IDAHO	104	0.4%	33	40	0.3%	38	64	0.9%	25
MAINE	104	0.4%	34	99	0.6%	30	5	0.1%	46
NEW HAMPSHIRE	95	0.4%	35	70	0.4%	32	25	0.3%	35
MARYLAND	94	0.4%	36	70	0.4%	31	24	0.3%	36
MONTANA	85	0.4%	37	54	0.3%	35	31	0.4%	34
UTAH	79	0.3%	38	35	0.2%	42	44	0.6%	29
NEBRASKA	75	0.3%	39	60	0.4%	33	15	0.2%	40
WYOMING	67	0.3%	40	30	0.2%	45	37	0.5%	32
MASSACHUSETTS	60	0.3%	41	40	0.3%	39	20	0.3%	38
IOWA	59	0.3%	42	47	0.3%	36	12	0.2%	42
NEW JERSEY	56	0.2%	43	37	0.2%	41	19	0.3%	39
VERMONT	51	0.2%	44	47	0.3%	37	4	0.1%	48
NORTH DAKOTA	50	0.2%	45	38	0.2%	40	12	0.2%	43
SOUTH DAKOTA	46	0.2%	46	31	0.2%	43	15	0.2%	41
CONNECTICUT	21	0.1%	47	17	0.1%	47	4	0.1%	47
ALASKA	16	0.1%	48	5	0.0%	49	11	0.2%	44
RHODE ISLAND	14	0.1%	49	12	0.1%	48	2	0.0%	49
	23,143	100.0%		15,958	100.0%		7,185	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1985

Manufacturers shipped 26,378 mobile/manufactured homes to retail sales locations and permanent sites during April, 1985. This was up 1% from the 26,041 homes shipped in April, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,357	1,509	+11%	4,154	4,167	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	——	*	*	——
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	——	*	*	——
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	——	*	*	——
PENNSYLVANIA	1,357	1,509	+11%	4,154	4,167	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	——	*	*	——
EAST NORTH CENTRAL	2,937	3,103	+6%	9,271	8,616	-7%
ILLINOIS *	*	*	——	*	*	——
INDIANA	2,223	2,444	+10%	7,104	6,962	-2%
MICHIGAN *	*	*	——	*	*	——
OHIO	376	362	-4%	1,093	934	-15%
WISCONSIN	338	297	-12%	1,074	720	-33%
WEST NORTH CENTRAL	1,230	1,102	-10%	4,212	3,550	-16%
IOWA *	*	*	——	*	*	——
KANSAS	483	467	-3%	1,735	1,513	-13%
MINNESOTA	267	278	+4%	855	821	-4%
MISSOURI	140	133	-5%	429	436	+2%
NEBRASKA	340	224	-34%	1,193	780	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	——	*	*	——
SOUTH ATLANTIC	8,523	9,702	+14%	33,646	34,382	+2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,700	1,849	+9%	7,779	6,929	-11%
GEORGIA	3,990	4,782	+20%	15,178	16,528	+9%
MARYLAND *	*	*	——	*	*	——
NORTH CAROLINA	2,369	2,684	+13%	8,928	9,675	+8%
SOUTH CAROLINA *	*	*	——	*	*	——
VIRGINIA	464	387	-17%	1,761	1,250	-29%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,254	7,726	-6%	29,000	26,931	-7%
ALABAMA	2,209	2,372	+7%	7,101	7,595	+7%
ARKANSAS	243	166	-32%	913	687	-25%
KENTUCKY *	*	*	——	*	*	——
LOUISIANA	310	183	-41%	1,046	559	-47%
MISSISSIPPI	877	735	-16%	2,912	2,477	-15%
OKLAHOMA	120	55	-54%	227	191	-16%
TENNESSEE	1,011	1,180	+17%	3,562	3,730	+5%
TEXAS	3,484	3,035	-13%	13,239	11,692	-12%

MOBILE/MANUFACTURED HOME PRODUCTION

		APRIL			YEAR-TO-DATE	
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,055	862	-18%	4,101	3,180	-22%
ARIZONA	516	375	-27%	2,210	1,566	-29%
COLORADO	94	88	-6%	361	301	-17%
IDAHO	445	399	-10%	1,530	1,313	-14%
MONTANA *	*	*	——	*	*	——
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	——	*	*	——
WYOMING *	*	*	——	*	*	——
PACIFIC	1,952	1,687	-14%	7,299	6,070	-17%
CALIFORNIA	1,178	1,026	-13%	4,730	3,826	-19%
OREGON	660	546	-17%	2,195	1,864	-15%
WASHINGTON	114	115	+1%	374	380	+2%
ALASKA *	*	*	——	*	*	——
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	485	505	+4%	1,751	1,508	-14%
TOTAL PRODUCTION	25,793	26,196	+2%	93,434	88,404	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

		APRIL			YEAR-TO-DATE	
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,738	1,964	+13%	4,966	5,018	+1%
CONNECTICUT	32	34	+6%	93	90	-3%
MAINE	129	180	+40%	352	389	+11%
MASSACHUSETTS	54	76	+41%	173	212	+23%
NEW HAMPSHIRE	124	142	+15%	294	334	+14%
NEW JERSEY	57	70	+23%	190	202	+6%
NEW YORK	661	713	+8%	1,7733	1,804	+4%
PENNSYLVANIA	604	661	+9%	1,910	1,790	-6%
RHODE ISLAND	12	15	+25%	31	44	+42%
VERMONT	65	73	+12%	190	153	-19%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,092	2,364	+13%	6,614	6,501	-2%
ILLINOIS	311	299	-4%	1,028	873	-15%
INDIANA	446	565	+27%	1,424	1,514	+6%
MICHIGAN	565	692	+22%	1,641	1,909	+16%
OHIO	513	607	+18%	1,637	1,668	+2%
WISCONSIN	257	201	-22%	884	537	-39%
WEST NORTH CENTRAL	1,203	1,203	+0%	3,765	3,450	-8%
IOWA	91	83	-9%	271	187	-31%
KANSAS	240	192	-20%	811	655	-19%
MINNESOTA	208	210	+1%	586	525	-10%
MISSOURI	479	523	+9%	1,439	1,512	+5%
NEBRASKA	68	68	+0%	226	209	-8%
NORTH DAKOTA	56	53	-5%	187	165	-12%
SOUTH DAKOTA	61	74	+21%	245	197	-20%
SOUTH ATLANTIC	8,495	9,533	+12%	32,977	33,907	+3%
DELAWARE	204	222	+9%	761	822	+8%
FLORIDA	2,312	2,821	+22%	10,190	10,756	+6%
GEORGIA	1,506	1,780	+18%	5,680	6,620	+17%
MARYLAND	105	105	+0%	420	298	-29%
NORTH CAROLINA	2,160	2,252	+4%	8,006	7,764	-3%
SOUTH CAROLINA	1,243	1,361	+9%	4,714	4,771	+1%
VIRGINIA	633	644	+2%	2,166	1,948	-10%
WEST VIRGINIA	332	348	+5%	1,040	928	-11%
SOUTH CENTRAL	8,256	7,495	-9%	28,791	25,305	-12%
ALABAMA	937	1,157	+23%	3,235	3,690	+14%
ARKANSAS	647	574	-11%	2,000	1,693	-15%
KENTUCKY	438	554	+26%	1,536	1,566	+2%
LOUISIANA	1,126	845	-25%	3,836	2,901	-24%
MISSISSIPPI	650	661	+2%	1,982	1,825	-8%
OKLAHOMA	543	438	-19%	2,195	1,568	-29%
TENNESSEE	596	850	+43%	1,967	2,310	+17%
TEXAS	3,319	2,416	-27%	12,040	9,752	-19%
MOUNTAIN	1,667	1,377	-17%	6,562	5,221	-20%
ARIZONA	576	466	-19%	2,547	1,893	-26%
COLORADO	126	100	-21%	488	365	-25%
IDAHO	193	107	-45%	530	394	-26%
MONTANA	113	105	-7%	406	301	-26%
NEVADA	141	103	-27%	624	429	-31%
NEW MEXICO	386	361	-6%	1,440	1,339	-7%
UTAH	94	84	-11%	341	282	-17%
WYOMING	38	51	+34%	186	218	+17%
PACIFIC	1,768	1,593	-10%	6,501	5,613	-14%
CALIFORNIA	959	843	-12%	3,786	3,137	-17%
OREGON	268	220	-18%	862	694	-19%
WASHINGTON	541	530	-2%	1,853	1,782	-4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	20	17	-15%	91	49	-46%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	802	832		3,348	3,445	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	26,041	26,378	+1%	93,615	88,509	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	4,018	1,000	5,018	3,302	865	4,167
	80%	20%	100%	79%	21%	100%
CONNECTICUT	74	16	90	0	0	0
MAINE *	374	15	389	*	*	*
MASSACHUSETTS	129	83	212	0	0	0
NEW HAMPSHIRE *	273	61	334	*	*	*
NEW JERSEY	123	79	202	0	0	0
NEW YORK *	1,413	391	1,804	*	*	*
PENNSYLVANIA	1,457	333	1,790	3,302	865	4,167
RHODE ISLAND	35	9	44	0	0	0
VERMONT *	140	13	153	*	*	*
EAST NORTH CENTRAL	5,130	1,371	6,501	6,862	1,754	8,616
	79%	21%	100%	80%	20%	100%
ILLINOIS *	675	198	873	*	*	*
INDIANA	1,166	348	1,514	5,369	1,593	6,962
MICHIGAN *	1,450	459	1,909	*	*	*
OHIO	1,344	324	1,668	851	83	934
WISCONSIN	495	42	537	642	78	720

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,706	744	3,450	2,711	839	3,550
	78%	22%	100%	76%	24%	100%
IOWA *	153	34	187	*	*	*
KANSAS	501	154	655	1,270	243	1,513
MINNESOTA	439	86	525	673	148	821
MISSOURI	1,200	312	1,512	262	174	436
NEBRASKA	156	53	209	506	274	780
NORTH DAKOTA	114	51	165	0	0	0
SOUTH DAKOTA *	143	54	197	*	*	*
SOUTH ATLANTIC	21,177	12,730	33,907	20,938	13,444	34,382
	62%	38%	100%	61%	39%	100%
DELAWARE	673	149	822	0	0	0
FLORIDA	4,795	5,961	10,756	2,745	4,184	6,929
GEORGIA	3,925	2,695	6,620	9,370	7,158	16,528
MARYLAND *	236	62	298	*	*	*
NORTH CAROLINA	5,900	1,864	7,764	7,656	2,019	9,675
SOUTH CAROLINA *	3,320	1,451	4,771	*	*	*
VIRGINIA	1,596	352	1,948	1,167	83	1,250
WEST VIRGINIA	732	196	928	0	0	0
SOUTH CENTRAL	20,559	4,746	25,305	22,465	4,466	26,931
	81%	19%	100%	83%	17%	100%
ALABAMA	2,910	780	3,690	6,884	711	7,595
ARKANSAS	1,453	240	1,693	625	62	687
KENTUCKY *	1,231	335	1,566	*	*	*
LOUISIANA	2,720	181	2,901	516	43	559
MISSISSIPPI	1,624	201	1,825	2,469	8	2,477
OKLAHOMA	1,309	259	1,568	161	30	191
TENNESSEE	1,763	547	2,310	2,799	931	3,730
TEXAS	7,549	2,203	9,752	9,011	2,681	11,692
MOUNTAIN	2,926	2,295	5,221	1,552	1,628	3,180
	56%	44%	100%	49%	51%	100%
ARIZONA	1,029	864	1,893	919	647	1,566
COLORADO	176	189	365	124	177	301
IDAHO	166	228	394	509	804	1,313
MONTANA *	185	116	301	*	*	*
NEVADA	114	315	429	0	0	0
NEW MEXICO	1,009	330	1,339	0	0	0
UTAH *	136	146	282	*	*	*
WYOMING *	111	107	218	*	*	*
PACIFIC	1,242	4,371	5,613	1,426	4,644	6,070
	22%	78%	100%	23%	77%	100%
CALIFORNIA	648	2,489	3,137	882	2,944	3,826
OREGON	133	561	694	467	1,397	1,864
WASHINGTON	461	1,321	1,782	77	303	380

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	16	33	49	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	57,774	27,290	85,064	59,256	27,640	86,896
	68%	32%	100%	68%	32%	100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,687	758	3,445			
OTHER (CANADA)				0	0	0
STATES WITH*				1,088	420	1,508
TOTAL	60,461	28,048	88,509	60,344	28,060	88,404
	68%	32%	100%	68%	32%	100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
APRIL 1985

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,821	11.0%	1	1,289	7.3%	3	1,532	19.2%	1
TEXAS	2,416	9.5%	2	1,785	10.2%	1	631	7.9%	4
NORTH CAROLINA	2,252	8.8%	3	1,696	9.7%	2	556	7.0%	5
GEORGIA	1,780	7.0%	4	1,067	6.1%	4	713	8.9%	2
SOUTH CAROLINA	1,361	5.3%	5	955	5.4%	5	406	5.1%	6
ALABAMA	1,157	4.5%	6	920	5.2%	6	237	3.0%	8
TENNESSEE	850	3.3%	7	644	3.7%	8	206	2.6%	10
LOUISIANA	845	3.3%	8	775	4.4%	7	70	0.9%	25
CALIFORNIA	843	3.3%	9	193	1.1%	24	650	8.1%	3
NEW YORK	713	2.8%	10	565	3.2%	10	148	1.9%	13
MICHIGAN	692	2.7%	11	517	2.9%	13	175	2.2%	12
MISSISSIPPI	661	2.6%	12	592	3.4%	9	69	0.9%	27
PENNSYLVANIA	661	2.6%	13	533	3.0%	12	128	1.6%	15
VIRGINIA	644	2.5%	14	544	3.1%	11	100	1.3%	19
OHIO	607	2.4%	15	488	2.8%	15	119	1.5%	17
ARKANSAS	574	2.2%	16	492	2.8%	14	82	1.0%	21
INDIANA	565	2.2%	17	438	2.5%	16	127	1.6%	16
KENTUCKY	554	2.2%	18	410	2.3%	18	144	1.8%	14
WASHINGTON	530	2.1%	19	130	0.7%	30	400	5.0%	7
MISSOURI	523	2.0%	20	426	2.4%	17	97	1.2%	20
ARIZONA	466	1.8%	21	246	1.4%	22	220	2.8%	9
OKLAHOMA	438	1.7%	22	357	2.0%	19	81	1.0%	22
NEW MEXICO	361	1.4%	23	252	1.4%	21	109	1.4%	18
WEST VIRGINIA	348	1.4%	24	276	1.6%	20	72	0.9%	23
ILLINOIS	299	1.2%	25	229	1.3%	23	70	0.9%	24
DELAWARE	222	0.9%	26	179	1.0%	26	43	0.5%	31
OREGON	220	0.9%	27	41	0.2%	41	179	2.2%	11
MINNESOTA	210	0.8%	28	175	1.0%	28	35	0.4%	34
WISCONSIN	201	0.8%	29	185	1.1%	25	16	0.2%	43
KANSAS	192	0.8%	30	138	0.8%	29	54	0.7%	29
MAINE	180	0.7%	31	175	1.0%	27	5	0.1%	48
NEW HAMPSHIRE	142	0.6%	32	116	0.7%	31	26	0.3%	37
IDAHO	107	0.4%	33	39	0.2%	42	68	0.9%	28
MARYLAND	105	0.4%	34	82	0.5%	32	23	0.3%	39
MONTANA	105	0.4%	35	64	0.4%	35	41	0.5%	32
NEVADA	103	0.4%	36	33	0.2%	44	70	0.9%	26
COLORADO	100	0.4%	37	54	0.3%	36	46	0.6%	30
UTAH	84	0.3%	38	44	0.3%	40	40	0.5%	33
IOWA	83	0.3%	39	68	0.4%	33	15	0.2%	44
MASSACHUSETTS	76	0.3%	40	48	0.3%	39	28	0.4%	36
SOUTH DAKOTA	74	0.3%	41	52	0.3%	37	22	0.3%	40
VERMONT	73	0.3%	42	66	0.4%	34	7	0.1%	46
NEW JERSEY	70	0.3%	43	38	0.2%	43	32	0.4%	35
NEBRASKA	68	0.3%	44	51	0.3%	38	17	0.2%	42
NORTH DAKOTA	53	0.2%	45	32	0.2%	45	21	0.3%	41
WYOMING	51	0.2%	46	26	0.1%	47	25	0.3%	38
CONNECTICUT	34	0.1%	47	28	0.2%	46	6	0.1%	47
ALASKA	17	0.1%	48	5	0.0%	49	12	0.2%	45
RHODE ISLAND	15	0.1%	49	11	0.1%	48	4	0.1%	49
	25,546	100.0%		17,569	100.0%		7,977	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1985

Manufacturers shipped 27,683 mobile/manufactured homes to retail sales locations and permanent sites during May, 1985. This was down 4% from the 28,943 homes shipped in May, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,683	-4%	JAN-MAY	122,558	116,192	-5%
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,544	1,550	+0%	5,698	5,717	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,544	1,550	+0%	5,698	5,717	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,365	3,467	+3%	12,636	12,083	-4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,572	2,734	+6%	9,676	9,696	+0%
MICHIGAN *	*	*	---	*	*	---
OHIO	395	380	-4%	1,488	1,314	-12%
WISCONSIN	398	353	-11%	1,472	1,073	-27%
WEST NORTH CENTRAL	1,337	1,169	-13%	5,549	4,719	-15%
IOWA *	*	*	---	*	*	---
KANSAS	546	493	-10%	2,281	2,006	-12%
MINNESOTA	306	308	+1%	1,161	1,129	-3%
MISSOURI	171	146	-15%	600	582	-3%
NEBRASKA	314	222	-29%	1,507	1,002	-34%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,607	10,126	+5%	43,253	44,508	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,879	1,772	-6%	9,658	8,701	-10%
GEORGIA	4,526	4,902	+8%	19,704	21,430	+9%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,676	2,998	+12%	11,604	12,673	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	526	454	-14%	2,287	1,704	-25%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,169	8,401	-8%	38,169	35,332	-7%
ALABAMA	2,395	2,642	+10%	9,496	10,237	+8%
ARKANSAS	290	213	-27%	1,203	900	-25%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	348	169	-51%	1,394	728	-48%
MISSISSIPPI	960	733	-24%	3,872	3,210	-17%
OKLAHOMA	119	55	-54%	346	246	-29%
TENNESSEE	1,135	1,298	+14%	4,697	5,028	+7%
TEXAS	3,922	3,291	-16%	17,161	14,983	-13%

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,228	976	-21%	5,329	4,156	-22%
ARIZONA	562	418	-26%	2,772	1,984	-28%
COLORADO	119	89	-25%	480	390	-19%
IDAHO	547	469	-14%	2,077	1,782	-14%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,048	1,758	-14%	9,347	7,828	-16%
CALIFORNIA	1,220	1,041	-15%	5,950	4,867	-18%
OREGON	678	592	-13%	2,873	2,456	-15%
WASHINGTON	150	125	-17%	524	505	-4%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	636	540	-15%	2,387	2,048	-14%
TOTAL PRODUCTION	28,934	27,987	-3%	122,368	116,391	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	2,072	2,077	+0%	7,038	7,095	+1%
CONNECTICUT	41	32	-22%	134	122	-9%
MAINE	174	200	+15%	526	589	+12%
MASSACHUSETTS	86	93	+8%	259	305	+18%
NEW HAMPSHIRE	128	150	+17%	422	484	+15%
NEW JERSEY	77	95	+23%	267	297	+11%
NEW YORK	772	772	+0%	2,505	2,576	+3%
PENNSYLVANIA	699	668	-4%	2,609	2,458	-6%
RHODE ISLAND	12	15	+25%	43	59	+37%
VERMONT	83	52	-37%	273	205	-25%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,480	2,739	+10%	9,094	9,240	+2%
ILLINOIS	354	341	-4%	1,382	1,214	-12%
INDIANA	565	573	+1%	1,989	2,087	+5%
MICHIGAN	667	893	+34%	2,308	2,802	+21%
OHIO	577	646	+12%	2,214	2,314	+5%
WISCONSIN	317	286	-10%	1,201	823	-31%
WEST NORTH CENTRAL	1,409	1,295	-8%	5,174	4,745	-8%
IOWA	123	77	-37%	394	264	-33%
KANSAS	248	175	-29%	1,059	830	-22%
MINNESOTA	236	241	+2%	822	766	-7%
MISSOURI	581	566	-3%	2,020	2,078	+3%
NEBRASKA	77	86	+12%	303	295	-3%
NORTH DAKOTA	63	51	-19%	250	216	-14%
SOUTH DAKOTA	81	99	+22%	326	296	-9%
SOUTH ATLANTIC	9,370	9,971	+6%	42,347	43,878	+4%
DELAWARE	198	207	+5%	959	1,029	+7%
FLORIDA	2,533	2,801	+11%	12,723	13,557	+7%
GEORGIA	1,633	1,907	+17%	7,313	8,527	+17%
MARYLAND	119	106	-11%	539	404	-25%
NORTH CAROLINA	2,369	2,564	+8%	10,375	10,328	+0%
SOUTH CAROLINA	1,472	1,391	-6%	6,186	6,162	+0%
VIRGINIA	674	651	-3%	2,840	2,599	-8%
WEST VIRGINIA	372	344	-8%	1,412	1,272	-10%
SOUTH CENTRAL	9,225	7,946	-14%	38,016	33,251	-13%
ALABAMA	1,163	1,298	+12%	4,398	4,988	+13%
ARKANSAS	693	615	-11%	2,693	2,308	-14%
KENTUCKY	570	576	+1%	2,106	2,142	+2%
LOUISIANA	1,257	979	-22%	5,093	3,880	-24%
MISSISSIPPI	739	658	-11%	2,721	2,483	-9%
OKLAHOMA	584	381	-35%	2,779	1,949	-30%
TENNESSEE	660	875	+33%	2,627	3,185	+21%
TEXAS	3,559	2,564	-28%	15,599	12,316	-21%
MOUNTAIN	1,836	1,506	-18%	8,398	6,727	-20%
ARIZONA	607	512	-16%	3,154	2,405	-24%
COLORADO	193	100	-48%	681	465	-32%
IDAHO	233	176	-24%	763	570	-25%
MONTANA	137	110	-20%	543	411	-24%
NEVADA	122	103	-16%	746	532	-29%
NEW MEXICO	408	374	-8%	1,848	1,713	-7%
UTAH	94	68	-28%	435	350	-20%
WYOMING	42	63	+50%	228	281	+23%
PACIFIC	1,957	1,688	-14%	8,458	7,301	-14%
CALIFORNIA	1,057	886	-16%	4,843	4,023	-17%
OREGON	315	251	-20%	1,177	945	-20%
WASHINGTON	585	551	-6%	2,438	2,333	-4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	40	11	-72%	131	60	-54%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	554	650		3,902	4,095	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	28,943	27,683	-4%	122,558	116,192	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,639	1,456	7,095	4,470	1,247	5,717
	79%	21%	100%	78%	22%	100%
CONNECTICUT	97	25	122	0	0	0
MAINE *	565	24	589	*	*	*
MASSACHUSETTS	188	117	305	0	0	0
NEW HAMPSHIRE *	383	101	484	*	*	*
NEW JERSEY	161	136	297	0	0	0
NEW YORK *	2,007	569	2,576	*	*	*
PENNSYLVANIA	2,008	450	2,458	4,470	1,247	5,717
RHODE ISLAND	44	15	59	0	0	0
VERMONT *	186	19	205	*	*	*
EAST NORTH CENTRAL	7,246	1,994	9,240	9,595	2,488	12,083
	78%	22%	100%	79%	21%	100%
ILLINOIS *	944	270	1,214	*	*	*
INDIANA	1,613	474	2,087	7,450	2,246	9,696
MICHIGAN *	2,081	721	2,802	*	*	*
OHIO	1,849	465	2,314	1,185	129	1,314
WISCONSIN	759	64	823	960	113	1,073

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,718	1,027	4,745	3,601	1,118	4,719
	78%	22%	100%	76%	24%	100%
IOWA *	223	41	264	*	*	*
KANSAS	631	199	830	1,696	310	2,006
MINNESOTA	639	127	766	923	206	1,129
MISSOURI	1,642	436	2,078	344	238	582
NEBRASKA	220	75	295	638	364	1,002
NORTH DAKOTA	150	66	216	0	0	0
SOUTH DAKOTA *	213	83	296	*	*	*
SOUTH ATLANTIC	27,455	16,423	43,878	27,158	17,350	44,508
	63%	37%	100%	61%	39%	100%
DELAWARE	826	203	1,029	0	0	0
FLORIDA	6,092	7,465	13,557	3,474	5,227	8,701
GEORGIA	5,037	3,490	8,527	12,049	9,381	21,430
MARYLAND *	324	80	404	*	*	*
NORTH CAROLINA	7,841	2,487	10,328	10,048	2,625	12,673
SOUTH CAROLINA *	4,227	1,935	6,162	*	*	*
VIRGINIA	2,116	483	2,599	1,587	117	1,704
WEST VIRGINIA	992	280	1,272	0	0	0
SOUTH CENTRAL	26,907	6,344	33,251	29,386	5,946	35,332
	81%	19%	100%	83%	17%	100%
ALABAMA	3,940	1,048	4,988	9,277	960	10,237
ARKANSAS	1,953	355	2,308	811	89	900
KENTUCKY *	1,701	441	2,142	*	*	*
LOUISIANA	3,649	231	3,880	679	49	728
MISSISSIPPI	2,208	275	2,483	3,201	9	3,210
OKLAHOMA	1,609	340	1,949	212	34	246
TENNESSEE	2,444	741	3,185	3,769	1,259	5,028
TEXAS	9,403	2,913	12,316	11,437	3,546	14,983
MOUNTAIN	3,753	2,974	6,727	2,026	2,130	4,156
	56%	44%	100%	49%	51%	100%
ARIZONA	1,305	1,100	2,405	1,147	837	1,984
COLORADO	222	243	465	166	224	390
IDAHO	246	324	570	713	1,069	1,782
MONTANA *	241	170	411	*	*	*
NEVADA	149	383	532	0	0	0
NEW MEXICO	1,289	424	1,713	0	0	0
UTAH *	167	183	350	*	*	*
WYOMING *	134	147	281	*	*	*
PACIFIC	1,631	5,670	7,301	1,832	5,996	7,828
	22%	78%	100%	23%	77%	100%
CALIFORNIA	853	3,170	4,023	1,141	3,726	4,867
OREGON	184	761	945	592	1,864	2,456
WASHINGTON	594	1,739	2,333	99	406	505

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	23	37	60	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	76,372 68%	35,725 32%	112,097 100%	78,068 68%	36,275 32%	114,343 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,160	935	4,095			
OTHER (CANADA)				0	0	0
STATES WITH*				1,459	589	2,048
TOTAL	79,532 68%	36,660 32%	116,192 100%	79,527 68%	36,864 32%	116,391 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MAY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,801	10.4%	1	1,297	7.0%	3	1,504	17.8%	1
NORTH CAROLINA	2,564	9.5%	2	1,941	10.4%	1	623	7.4%	5
TEXAS	2,564	9.5%	3	1,854	10.0%	2	710	8.4%	3
GEORGIA	1,907	7.1%	4	1,112	6.0%	4	795	9.4%	2
SOUTH CAROLINA	1,391	5.1%	5	907	4.9%	7	484	5.7%	6
ALABAMA	1,298	4.8%	6	1,030	5.5%	5	268	3.2%	8
LOUISIANA	979	3.6%	7	929	5.0%	6	50	0.6%	32
MICHIGAN	893	3.3%	8	631	3.4%	9	262	3.1%	9
CALIFORNIA	886	3.3%	9	205	1.1%	25	681	8.1%	4
TENNESSEE	875	3.2%	10	681	3.7%	8	194	2.3%	12
NEW YORK	772	2.9%	11	594	3.2%	10	178	2.1%	13
PENNSYLVANIA	668	2.5%	12	551	3.0%	12	117	1.4%	18
MISSISSIPPI	658	2.4%	13	584	3.1%	11	74	0.9%	25
VIRGINIA	651	2.4%	14	520	2.8%	13	131	1.6%	15
OHIO	646	2.4%	15	505	2.7%	14	141	1.7%	14
ARKANSAS	615	2.3%	16	500	2.7%	15	115	1.4%	19
KENTUCKY	576	2.1%	17	470	2.5%	16	106	1.3%	20
INDIANA	573	2.1%	18	447	2.4%	17	126	1.5%	16
MISSOURI	566	2.1%	19	442	2.4%	18	124	1.5%	17
WASHINGTON	551	2.0%	20	133	0.7%	29	418	5.0%	7
ARIZONA	512	1.9%	21	276	1.5%	21	236	2.8%	10
OKLAHOMA	381	1.4%	22	300	1.6%	19	81	1.0%	24
NEW MEXICO	374	1.4%	23	280	1.5%	20	94	1.1%	22
WEST VIRGINIA	344	1.3%	24	260	1.4%	24	84	1.0%	23
ILLINOIS	341	1.3%	25	269	1.4%	22	72	0.9%	26
WISCONSIN	286	1.1%	26	264	1.4%	23	22	0.3%	41
OREGON	251	0.9%	27	51	0.3%	39	200	2.4%	11
MINNESOTA	241	0.9%	28	200	1.1%	26	41	0.5%	34
DELAWARE	207	0.8%	29	153	0.8%	28	54	0.6%	30
MAINE	200	0.7%	30	191	1.0%	27	9	0.1%	45
IDAHO	176	0.7%	31	80	0.4%	33	96	1.1%	21
KANSAS	175	0.6%	32	130	0.7%	30	45	0.5%	33
NEW HAMPSHIRE	150	0.6%	33	110	0.6%	31	40	0.5%	35
MONTANA	110	0.4%	34	56	0.3%	38	54	0.6%	31
MARYLAND	106	0.4%	35	88	0.5%	32	18	0.2%	42
NEVADA	103	0.4%	36	35	0.2%	44	68	0.8%	27
COLORADO	100	0.4%	37	46	0.2%	40	54	0.6%	29
SOUTH DAKOTA	99	0.4%	38	70	0.4%	35	29	0.3%	39
NEW JERSEY	95	0.4%	39	38	0.2%	42	57	0.7%	28
MASSACHUSETTS	93	0.3%	40	59	0.3%	37	34	0.4%	38
NEBRASKA	86	0.3%	41	64	0.3%	36	22	0.3%	40
IOWA	77	0.3%	42	70	0.4%	34	7	0.1%	46
UTAH	68	0.3%	43	31	0.2%	45	37	0.4%	37
WYOMING	63	0.2%	44	23	0.1%	47	40	0.5%	36
VERMONT	52	0.2%	45	46	0.2%	41	6	0.1%	48
NORTH DAKOTA	51	0.2%	46	36	0.2%	43	15	0.2%	43
CONNECTICUT	32	0.1%	47	23	0.1%	46	9	0.1%	44
RHODE ISLAND	15	0.1%	48	9	0.0%	48	6	0.1%	47
ALASKA	11	0.0%	49	7	0.0%	49	4	0.0%	49
	27,033	100.0%		18,598	100.0%		8,435	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June, 1985

Manufacturers shipped 25,288 mobile/manufactured homes to retail sales locations and permanent sites during June, 1985. This was down 9% from the 27,727 homes shipped in June, 1984.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,481	1,399	-6%	7,179	7,116	-1%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,481	1,399	-6%	7,179	7,116	-1%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,205	3,221	+0%	15,841	15,304	-3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,509	2,572	+3%	12,185	12,268	+1%
MICHIGAN *	*	*	---	*	*	---
OHIO	374	349	-7%	1,862	1,663	-11%
WISCONSIN	322	300	-7%	1,794	1,373	-23%
WEST NORTH CENTRAL	1,229	953	-22%	6,778	5,672	-16%
IOWA *	*	*	---	*	*	---
KANSAS	480	431	-10%	2,761	2,437	-12%
MINNESOTA	291	224	-23%	1,452	1,353	-7%
MISSOURI	146	109	-25%	746	691	-7%
NEBRASKA	312	189	-39%	1,819	1,191	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,269	9,213	-1%	52,522	53,721	+2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,860	1,638	-12%	11,518	10,339	-10%
GEORGIA	4,321	4,438	+3%	24,025	25,868	+8%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,566	2,770	+8%	14,170	15,443	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	522	367	-30%	2,809	2,071	-26%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,905	7,329	-18%	47,074	42,661	-9%
ALABAMA	2,343	2,222	-5%	11,839	12,459	+5%
ARKANSAS	319	159	-50%	1,522	1,059	-30%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	321	184	-43%	1,715	912	-47%
MISSISSIPPI	816	655	-20%	4,688	3,865	-18%
OKLAHOMA	83	45	-46%	429	291	-32%
TENNESSEE	1,117	1,209	+8%	5,814	6,237	+7%
TEXAS	3,906	2,855	-27%	21,067	17,838	-15%

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE 1984	JUNE 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
MOUNTAIN	1,183	849	-28%	6,512	5,005	-23%
ARIZONA	527	370	-30%	3,299	2,354	-29%
COLORADO	107	82	-23%	587	472	-20%
IDAHO	549	397	-28%	2,626	2,179	-17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,902	1,559	-18%	11,249	9,387	-17%
CALIFORNIA	1,054	927	-12%	7,004	5,794	-17%
OREGON	694	503	-28%	3,567	2,959	-17%
WASHINGTON	154	129	-16%	678	634	-6%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	569	528	-7%	2,956	2,576	-13%
TOTAL PRODUCTION	27,743	25,051	-10%	150,111	141,442	-6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE 1984	JUNE 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
NORTHEAST	1,936	1,936	+0%	8,974	9,031	+1%
CONNECTICUT	39	42	+8%	173	164	-5%
MAINE	181	178	-2%	707	767	+8%
MASSACHUSETTS	84	78	-7%	343	383	+12%
NEW HAMPSHIRE	140	164	+17%	562	648	+15%
NEW JERSEY	46	77	+67%	313	374	+19%
NEW YORK	707	706	+0%	3,212	3,282	+2%
PENNSYLVANIA	654	614	-6%	3,263	3,072	-6%
RHODE ISLAND	12	17	+42%	55	76	+38%
VERMONT	73	60	-18%	346	265	-23%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,302	2,582	+12%	11,396	11,822	+4%
ILLINOIS	318	334	+5%	1,700	1,548	-9%
INDIANA	550	588	+7%	2,539	2,675	+5%
MICHIGAN	657	849	+29%	2,965	3,651	+23%
OHIO	532	588	+11%	2,746	2,902	+6%
WISCONSIN	245	223	-9%	1,446	1,046	-28%
WEST NORTH CENTRAL	1,290	1,139	-12%	6,464	5,884	-9%
IOWA	123	80	-35%	517	344	-33%
KANSAS	202	177	-12%	1,261	1,007	-20%
MINNESOTA	201	166	-17%	1,023	932	-9%
MISSOURI	542	543	+0%	2,562	2,621	+2%
NEBRASKA	74	64	-14%	377	359	-5%
NORTH DAKOTA	64	51	-20%	314	267	-15%
SOUTH DAKOTA	84	58	-31%	410	354	-14%
SOUTH ATLANTIC	9,093	9,217	+1%	51,440	53,095	+3%
DELAWARE	192	180	-6%	1,151	1,209	+5%
FLORIDA	2,574	2,612	+1%	15,297	16,169	+6%
GEORGIA	1,545	1,899	+23%	8,858	10,426	+18%
MARYLAND	138	104	-25%	677	508	-25%
NORTH CAROLINA	2,253	2,285	+1%	12,628	12,613	+0%
SOUTH CAROLINA	1,340	1,261	-6%	7,526	7,423	-1%
VIRGINIA	678	566	-17%	3,518	3,165	-10%
WEST VIRGINIA	373	310	-17%	1,785	1,582	-11%
SOUTH CENTRAL	8,919	6,769	-24%	46,935	40,020	-15%
ALABAMA	1,018	1,084	+6%	5,416	6,072	+12%
ARKANSAS	641	600	-6%	3,334	2,908	-13%
KENTUCKY	592	446	-25%	2,698	2,588	-4%
LOUISIANA	1,227	762	-38%	6,320	4,642	-27%
MISSISSIPPI	656	594	-9%	3,377	3,077	-9%
OKLAHOMA	536	293	-45%	3,315	2,242	-32%
TENNESSEE	698	773	+11%	3,325	3,958	+19%
TEXAS	3,551	2,217	-38%	19,150	14,533	-24%
MOUNTAIN	1,812	1,367	-25%	10,210	8,094	-21%
ARIZONA	553	406	-27%	3,707	2,811	-24%
COLORADO	157	113	-28%	838	578	-31%
IDAHO	226	106	-53%	989	676	-32%
MONTANA	133	113	-15%	676	524	-22%
NEVADA	143	110	-23%	889	642	-28%
NEW MEXICO	446	381	-15%	2,294	2,094	-9%
UTAH	94	89	-5%	529	439	-17%
WYOMING	60	49	-18%	288	330	+15%
PACIFIC	1,806	1,502	-17%	10,264	8,803	-14%
CALIFORNIA	887	808	-9%	5,730	4,831	-16%
OREGON	307	211	-31%	1,484	1,156	-22%
WASHINGTON	612	483	-21%	3,050	2,816	-8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	24	22	-8%	155	82	-47%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	545	754		4,447	4,849	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	27,727	25,288	-9%	150,285	141,680	-6%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	7,110	1,921	9,031	5,519	1,597	7,116
	79%	21%	100%	78%	22%	100%
CONNECTICUT	130	34	164	0	0	0
MAINE *	738	29	767	*	*	*
MASSACHUSETTS	237	146	383	0	0	0
NEW HAMPSHIRE *	508	140	648	*	*	*
NEW JERSEY	194	180	374	0	0	0
NEW YORK *	2,530	752	3,282	*	*	*
PENNSYLVANIA	2,479	593	3,072	5,519	1,597	7,116
RHODE ISLAND	55	21	76	0	0	0
VERMONT *	239	26	265	*	*	*
EAST NORTH CENTRAL	9,151	2,671	11,822	11,990	3,314	15,304
	77%	23%	100%	78%	22%	100%
ILLINOIS *	1,185	363	1,548	*	*	*
INDIANA	2,058	617	2,675	9,268	3,000	12,268
MICHIGAN *	2,645	1,006	3,651	*	*	*
OHIO	2,301	601	2,902	1,496	167	1,663
WISCONSIN	962	84	1,046	1,226	147	1,373

YEAR-TO-DATE.
1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,615	1,269	5,884	4,321	1,351	5,672
	78%	22%	100%	76%	24%	100%
IOWA *	287	57	344	*	*	*
KANSAS	762	245	1,007	2,072	365	2,437
MINNESOTA	779	153	932	1,098	255	1,353
MISSOURI	2,095	526	2,621	400	291	691
NEBRASKA	263	96	359	751	440	1,191
NORTH DAKOTA	176	91	267	0	0	0
SOUTH DAKOTA *	253	101	354	*	*	*
SOUTH ATLANTIC	33,357	19,738	53,095	32,924	20,797	53,721
	63%	37%	100%	61%	39%	100%
DELAWARE	970	239	1,209	0	0	0
FLORIDA	7,280	8,889	16,169	4,079	6,260	10,339
GEORGIA	6,152	4,274	10,426	14,621	11,247	25,868
MARYLAND *	413	95	508	*	*	*
NORTH CAROLINA	9,614	2,999	12,613	12,299	3,144	15,443
SOUTH CAROLINA *	5,131	2,292	7,423	*	*	*
VIRGINIA	2,563	602	3,165	1,925	146	2,071
WEST VIRGINIA	1,234	348	1,582	0	0	0
SOUTH CENTRAL	32,248	7,772	40,020	35,327	7,334	42,661
	81%	19%	100%	83%	17%	100%
ALABAMA	4,802	1,270	6,072	11,242	1,217	12,459
ARKANSAS	2,465	443	2,908	948	111	1,059
KENTUCKY *	2,049	539	2,588	*	*	*
LOUISIANA	4,370	272	4,642	860	52	912
MISSISSIPPI	2,728	349	3,077	3,849	16	3,865
OKLAHOMA	1,840	402	2,242	250	41	291
TENNESSEE	3,041	917	3,958	4,690	1,547	6,237
TEXAS	10,953	3,580	14,533	13,488	4,350	17,838
MOUNTAIN	4,500	3,594	8,094	2,387	2,618	5,005
	56%	44%	100%	48%	52%	100%
ARIZONA	1,504	1,307	2,811	1,336	1,018	2,354
COLORADO	285	293	578	199	273	472
IDAHO	284	392	676	852	1,327	2,179
MONTANA *	301	223	524	*	*	*
NEVADA	185	457	642	0	0	0
NEW MEXICO	1,576	518	2,094	0	0	0
UTAH *	213	226	439	*	*	*
WYOMING *	152	178	330	*	*	*
PACIFIC	1,934	6,869	8,803	2,166	7,221	9,387
	22%	78%	100%	23%	77%	100%
CALIFORNIA	1,021	3,810	4,831	1,352	4,442	5,794
OREGON	219	937	1,156	693	2,266	2,959
WASHINGTON	694	2,122	2,816	121	513	634

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	30	52	82	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	92,945	43,886	136,831	94,634	44,232	138,866
	68%	32%	100%	68%	32%	100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,745	1,104	4,849			
OTHER (CANADA)				0	0	0
STATES WITH*				1,855	721	2,576
TOTAL	96,690	44,990	141,680	96,489	44,953	141,442
	68%	32%	100%	68%	32%	100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JUNE 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,612	10.6%	1	1,188	7.2%	3	1,424	17.9%	1
NORTH CAROLINA	2,285	9.3%	2	1,773	10.7%	1	512	6.4%	5
TEXAS	2,217	9.0%	3	1,550	9.4%	2	667	8.4%	3
GEORGIA	1,899	7.7%	4	1,115	6.7%	4	784	9.8%	2
SOUTH CAROLINA	1,261	5.1%	5	904	5.5%	5	357	4.5%	7
ALABAMA	1,084	4.4%	6	862	5.2%	6	222	2.8%	9
MICHIGAN	849	3.5%	7	564	3.4%	9	285	3.6%	8
CALIFORNIA	808	3.3%	8	168	1.0%	26	640	8.0%	4
TENNESSEE	773	3.2%	9	597	3.6%	8	176	2.2%	13
LOUISIANA	762	3.1%	10	721	4.4%	7	41	0.5%	33
NEW YORK	706	2.9%	11	523	3.2%	10	183	2.3%	11
PENNSYLVANIA	614	2.5%	12	471	2.8%	13	143	1.8%	15
ARKANSAS	600	2.4%	13	512	3.1%	12	88	1.1%	22
MISSISSIPPI	594	2.4%	14	520	3.1%	11	74	0.9%	23
INDIANA	588	2.4%	15	445	2.7%	17	143	1.8%	14
OHIO	588	2.4%	16	452	2.7%	15	136	1.7%	16
VIRGINIA	566	2.3%	17	447	2.7%	16	119	1.5%	17
MISSOURI	543	2.2%	18	453	2.7%	14	90	1.1%	21
WASHINGTON	483	2.0%	19	100	0.6%	31	383	4.8%	6
KENTUCKY	446	1.8%	20	348	2.1%	18	98	1.2%	18
ARIZONA	406	1.7%	21	199	1.2%	24	207	2.6%	10
NEW MEXICO	381	1.6%	22	287	1.7%	19	94	1.2%	19
ILLINOIS	334	1.4%	23	241	1.5%	21	93	1.2%	20
WEST VIRGINIA	310	1.3%	24	242	1.5%	20	68	0.9%	26
OKLAHOMA	293	1.2%	25	231	1.4%	22	62	0.8%	27
WISCONSIN	223	0.9%	26	203	1.2%	23	20	0.3%	41
OREGON	211	0.9%	27	35	0.2%	43	176	2.2%	12
DELAWARE	180	0.7%	28	144	0.9%	27	36	0.5%	35
MAINE	178	0.7%	29	173	1.0%	25	5	0.1%	49
KANSAS	177	0.7%	30	131	0.8%	29	46	0.6%	30
MINNESOTA	166	0.7%	31	140	0.8%	28	26	0.3%	38
NEW HAMPSHIRE	164	0.7%	32	125	0.8%	30	39	0.5%	34
COLORADO	113	0.5%	33	63	0.4%	34	50	0.6%	29
MONTANA	113	0.5%	34	60	0.4%	35	53	0.7%	28
NEVADA	110	0.4%	35	36	0.2%	42	74	0.9%	24
IDAHO	106	0.4%	36	38	0.2%	41	68	0.9%	25
MARYLAND	104	0.4%	37	89	0.5%	32	15	0.2%	45
UTAH	89	0.4%	38	46	0.3%	38	43	0.5%	32
IOWA	80	0.3%	39	64	0.4%	33	16	0.2%	43
MASSACHUSETTS	78	0.3%	40	49	0.3%	37	29	0.4%	37
NEW JERSEY	77	0.3%	41	33	0.2%	45	44	0.6%	31
NEBRASKA	64	0.3%	42	43	0.3%	39	21	0.3%	40
VERMONT	60	0.2%	43	53	0.3%	36	7	0.1%	47
SOUTH DAKOTA	58	0.2%	44	40	0.2%	40	18	0.2%	42
NORTH DAKOTA	51	0.2%	45	26	0.2%	46	25	0.3%	39
WYOMING	49	0.2%	46	18	0.1%	47	31	0.4%	36
CONNECTICUT	42	0.2%	47	33	0.2%	44	9	0.1%	46
ALASKA	22	0.1%	48	7	0.0%	49	15	0.2%	44
RHODE ISLAND	17	0.1%	49	11	0.1%	48	6	0.1%	48
	24,534	100.0%		16,573	100.0%		7,961	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A 6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1985

Manufacturers shipped 24,135 mobile/manufactured homes to retail sales locations and permanent sites during July, 1985. This was down 2% from the 24,510 homes shipped in July, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,269	1,345	+6%	8,448	8,461	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,269	1,345	+6%	8,448	8,461	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,663	2,959	+11%	18,504	18,263	-1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,102	2,398	+14%	14,287	14,666	+3%
MICHIGAN *	*	*	---	*	*	---
OHIO	296	315	+6%	2,158	1,978	-8%
WISCONSIN	265	246	-7%	2,059	1,619	-21%
WEST NORTH CENTRAL	1,087	898	-17%	7,865	6,570	-16%
IOWA *	*	*	---	*	*	---
KANSAS	417	397	-5%	3,178	2,834	-11%
MINNESOTA	278	209	-25%	1,730	1,562	-10%
MISSOURI	121	111	-8%	867	802	-7%
NEBRASKA	271	181	-33%	2,090	1,372	-34%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,567	9,278	+8%	61,089	62,999	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,709	1,621	-5%	13,227	11,960	-10%
GEORGIA	4,191	4,608	+10%	28,216	30,476	+8%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,204	2,664	+21%	16,374	18,107	+11%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	463	385	-17%	3,272	2,456	-25%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,799	7,041	-10%	54,873	49,702	-9%
ALABAMA	1,843	2,049	+11%	13,682	14,508	+6%
ARKANSAS	214	139	-35%	1,736	1,198	-31%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	284	263	-7%	1,999	1,175	-41%
MISSISSIPPI	745	694	-7%	5,433	4,559	-16%
OKLAHOMA	80	36	-55%	509	327	-36%
TENNESSEE	1,058	1,176	+11%	6,872	7,413	+8%
TEXAS	3,575	2,684	-25%	24,642	20,522	-17%

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	960	783	-18%	7,472	5,788	-23%
ARIZONA	399	342	-14%	3,698	2,696	-27%
COLORADO	91	78	-14%	678	550	-19%
IDAHO	470	363	-23%	3,096	2,542	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,667	1,540	-8%	12,916	10,927	-15%
CALIFORNIA	937	929	-1%	7,941	6,723	-15%
OREGON	610	479	-21%	4,177	3,438	-18%
WASHINGTON	120	132	+10%	798	766	-4%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	507	430	-15%	3,463	3,006	-13%
TOTAL PRODUCTION	24,519	24,274	-1%	174,630	165,716	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,716	1,872	+9%	10,690	10,903	+2%
CONNECTICUT	38	37	-3%	211	201	-5%
MAINE	133	144	+8%	840	911	+8%
MASSACHUSETTS	64	91	+42%	407	474	+16%
NEW HAMPSHIRE	119	146	+23%	681	794	+17%
NEW JERSEY	59	81	+37%	372	455	+22%
NEW YORK	655	744	+14%	3,867	4,026	+4%
PENNSYLVANIA	587	568	-3%	3,850	3,640	-5%
RHODE ISLAND	14	15	+7%	69	91	+32%
VERMONT	47	46	-2%	393	311	-21%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,896	2,331	+23%	13,292	14,153	+6%
ILLINOIS	297	282	-5%	1,997	1,830	-8%
INDIANA	386	537	+39%	2,925	3,212	+10%
MICHIGAN	528	741	+40%	3,493	4,392	+26%
OHIO	464	567	+22%	3,210	3,469	+8%
WISCONSIN	221	204	-8%	1,667	1,250	-25%
WEST NORTH CENTRAL	1,151	1,051	-9%	7,615	6,935	-9%
IOWA	81	63	-22%	598	407	-32%
KANSAS	191	152	-20%	1,452	1,159	-20%
MINNESOTA	172	161	-6%	1,195	1,093	-9%
MISSOURI	497	506	+2%	3,059	3,127	+2%
NEBRASKA	70	59	-16%	447	418	-6%
NORTH DAKOTA	70	41	-41%	384	308	-20%
SOUTH DAKOTA	70	69	-1%	480	423	-12%
SOUTH ATLANTIC	8,159	9,074	+11%	59,599	62,169	+4%
DELAWARE	200	147	-26%	1,351	1,356	+0%
FLORIDA	2,244	2,727	+22%	17,541	18,896	+8%
GEORGIA	1,444	1,717	+19%	10,302	12,143	+18%
MARYLAND	113	79	-30%	790	587	-26%
NORTH CAROLINA	2,064	2,294	+11%	14,692	14,907	+1%
SOUTH CAROLINA	1,297	1,320	+2%	8,823	8,743	-1%
VIRGINIA	555	524	-6%	4,073	3,689	-9%
WEST VIRGINIA	242	266	+10%	2,027	1,848	-9%
SOUTH CENTRAL	7,865	6,565	-17%	54,800	46,585	-15%
ALABAMA	873	1,029	+18%	6,289	7,101	+13%
ARKANSAS	488	551	+13%	3,822	3,459	-9%
KENTUCKY	575	492	-14%	3,273	3,080	-6%
LOUISIANA	1,063	814	-23%	7,383	5,456	-26%
MISSISSIPPI	575	595	+3%	3,952	3,672	-7%
OKLAHOMA	469	281	-40%	3,784	2,523	-33%
TENNESSEE	610	706	+16%	3,935	4,664	+19%
TEXAS	3,212	2,097	-35%	22,362	16,630	-26%
MOUNTAIN	1,519	1,239	-18%	11,729	9,333	-20%
ARIZONA	417	390	-6%	4,124	3,201	-22%
COLORADO	141	129	-9%	979	707	-28%
IDAHO	165	93	-44%	1,154	769	-33%
MONTANA	108	86	-20%	784	610	-22%
NEVADA	117	106	-9%	1,006	748	-26%
NEW MEXICO	436	335	-23%	2,730	2,429	-11%
UTAH	93	63	-32%	622	502	-19%
WYOMING	42	37	-12%	330	367	+11%
PACIFIC	1,617	1,474	-9%	11,881	10,277	-14%
CALIFORNIA	788	794	+1%	6,518	5,625	-14%
OREGON	288	198	-31%	1,772	1,354	-24%
WASHINGTON	541	482	-11%	3,591	3,298	-8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	26	12	-54%	181	94	-48%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	561	517		5,008	5,366	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	24,510	24,135	-2%	174,795	165,815	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,519	2,384	10,903	6,533	1,928	8,461
	78%	22%	100%	77%	23%	100%
CONNECTICUT	157	44	201	0	0	0
MAINE *	880	31	911	*	*	*
MASSACHUSETTS	291	183	474	0	0	0
NEW HAMPSHIRE *	617	177	794	*	*	*
NEW JERSEY	217	238	455	0	0	0
NEW YORK *	3,089	937	4,026	*	*	*
PENNSYLVANIA	2,923	717	3,640	6,533	1,928	8,461
RHODE ISLAND	68	23	91	0	0	0
VERMONT *	277	34	311	*	*	*
EAST NORTH CENTRAL	10,916	3,237	14,153	14,235	4,028	18,263
	77%	23%	100%	78%	22%	100%
ILLINOIS *	1,406	424	1,830	*	*	*
INDIANA	2,472	740	3,212	11,022	3,644	14,666
MICHIGAN *	3,163	1,229	4,392	*	*	*
OHIO	2,725	744	3,469	1,773	205	1,978
WISCONSIN	1,150	100	1,250	1,440	179	1,619

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,428	1,507	6,935	4,994	1,576	6,570
	78%	22%	100%	76%	24%	100%
IOWA *	337	70	407	*	*	*
KANSAS	877	282	1,159	2,422	412	2,834
MINNESOTA	898	195	1,093	1,265	297	1,562
MISSOURI	2,503	624	3,127	450	352	802
NEBRASKA	305	113	418	857	515	1,372
NORTH DAKOTA	209	99	308	0	0	0
SOUTH DAKOTA *	299	124	423	*	*	*
SOUTH ATLANTIC	39,090	23,079	62,169	38,642	24,357	62,999
	63%	37%	100%	61%	39%	100%
DELAWARE	1,080	276	1,356	0	0	0
FLORIDA	8,517	10,379	18,896	4,685	7,275	11,960
GEORGIA	7,184	4,959	12,143	17,251	13,225	30,476
MARYLAND *	482	105	587	*	*	*
NORTH CAROLINA	11,352	3,555	14,907	14,422	3,685	18,107
SOUTH CAROLINA *	6,063	2,680	8,743	*	*	*
VIRGINIA	2,972	717	3,689	2,284	172	2,456
WEST VIRGINIA	1,440	408	1,848	0	0	0
SOUTH CENTRAL	37,387	9,198	46,585	41,042	8,660	49,702
	80%	20%	100%	83%	17%	100%
ALABAMA	5,621	1,480	7,101	13,097	1,411	14,508
ARKANSAS	2,930	529	3,459	1,072	126	1,198
KENTUCKY *	2,429	651	3,080	*	*	*
LOUISIANA	5,142	314	5,456	1,113	62	1,175
MISSISSIPPI	3,256	416	3,672	4,534	25	4,559
OKLAHOMA	2,078	445	2,523	279	48	327
TENNESSEE	3,553	1,111	4,664	5,566	1,847	7,413
TEXAS	12,378	4,252	16,630	15,381	5,141	20,522
MOUNTAIN	5,144	4,189	9,333	2,718	3,070	5,788
	55%	45%	100%	47%	53%	100%
ARIZONA	1,718	1,483	3,201	1,528	1,168	2,696
COLORADO	342	365	707	217	333	550
IDAHO	323	446	769	973	1,569	2,542
MONTANA *	343	267	610	*	*	*
NEVADA	210	538	748	0	0	0
NEW MEXICO	1,807	622	2,429	0	0	0
UTAH *	237	265	502	*	*	*
WYOMING *	164	203	367	*	*	*
PACIFIC	2,220	8,057	10,277	2,479	8,448	10,927
	22%	78%	100%	23%	77%	100%
CALIFORNIA	1,180	4,445	5,625	1,549	5,174	6,723
OREGON	252	1,102	1,354	790	2,648	3,438
WASHINGTON	788	2,510	3,298	140	626	766

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	33	61	94	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	108,737	51,712	160,449	110,643	52,067	162,710
	68%	32%	100%	68%	32%	100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	4,134	1,232	5,366			
OTHER (CANADA)				0	0	0
STATES WITH*				2,117	889	3,006
TOTAL	112,871	52,944	165,815	112,760	52,956	165,716
	68%	32%	100%	68%	32%	100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JULY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,727	11.5%	1	1,237	7.8%	3	1,490	19.0%	1
NORTH CAROLINA	2,294	9.7%	2	1,738	11.0%	1	556	7.1%	5
TEXAS	2,097	8.9%	3	1,425	9.0%	2	672	8.6%	3
GEORGIA	1,717	7.3%	4	1,032	6.5%	4	685	8.8%	2
SOUTH CAROLINA	1,320	5.6%	5	932	5.9%	5	388	5.0%	6
ALABAMA	1,029	4.4%	6	819	5.2%	6	210	2.7%	9
LOUISIANA	814	3.4%	7	772	4.9%	7	42	0.5%	31
CALIFORNIA	794	3.4%	8	159	1.0%	25	635	8.1%	4
NEW YORK	744	3.2%	9	559	3.5%	8	185	2.4%	11
MICHIGAN	741	3.1%	10	518	3.3%	10	223	2.8%	8
TENNESSEE	706	3.0%	11	512	3.2%	11	194	2.5%	10
MISSISSIPPI	595	2.5%	12	528	3.3%	9	67	0.9%	24
PENNSYLVANIA	568	2.4%	13	444	2.8%	13	124	1.6%	15
OHIO	567	2.4%	14	424	2.7%	14	143	1.8%	14
ARKANSAS	551	2.3%	15	465	2.9%	12	86	1.1%	21
INDIANA	537	2.3%	16	414	2.6%	15	123	1.6%	16
VIRGINIA	524	2.2%	17	409	2.6%	16	115	1.5%	17
MISSOURI	506	2.1%	18	408	2.6%	17	98	1.3%	20
KENTUCKY	492	2.1%	19	380	2.4%	18	112	1.4%	18
WASHINGTON	482	2.0%	20	94	0.6%	31	388	5.0%	7
ARIZONA	390	1.7%	21	214	1.4%	22	176	2.2%	12
NEW MEXICO	335	1.4%	22	231	1.5%	20	104	1.3%	19
ILLINOIS	282	1.2%	23	221	1.4%	21	61	0.8%	25
OKLAHOMA	281	1.2%	24	238	1.5%	19	43	0.5%	30
WEST VIRGINIA	266	1.1%	25	206	1.3%	23	60	0.8%	26
WISCONSIN	204	0.9%	26	188	1.2%	24	16	0.2%	41
OREGON	198	0.8%	27	33	0.2%	42	165	2.1%	13
MINNESOTA	161	0.7%	28	119	0.8%	27	42	0.5%	32
KANSAS	152	0.6%	29	115	0.7%	28	37	0.5%	35
DELAWARE	147	0.6%	30	110	0.7%	29	37	0.5%	34
NEW HAMPSHIRE	146	0.6%	31	109	0.7%	30	37	0.5%	37
MAINE	144	0.6%	32	142	0.9%	26	2	0.0%	48
COLORADO	129	0.5%	33	57	0.4%	33	72	0.9%	23
NEVADA	106	0.4%	34	25	0.2%	44	81	1.0%	22
IDAHO	93	0.4%	35	39	0.2%	39	54	0.7%	28
MASSACHUSETTS	91	0.4%	36	54	0.3%	34	37	0.5%	36
MONTANA	86	0.4%	37	42	0.3%	37	44	0.6%	29
NEW JERSEY	81	0.3%	38	23	0.1%	46	58	0.7%	27
MARYLAND	79	0.3%	39	69	0.4%	32	10	0.1%	44
SOUTH DAKOTA	69	0.3%	40	46	0.3%	36	23	0.3%	39
IOWA	63	0.3%	41	50	0.3%	35	13	0.2%	42
UTAH	63	0.3%	42	24	0.2%	45	39	0.5%	33
NEBRASKA	59	0.2%	43	42	0.3%	38	17	0.2%	40
VERMONT	46	0.2%	44	38	0.2%	40	8	0.1%	47
NORTH DAKOTA	41	0.2%	45	33	0.2%	41	8	0.1%	46
CONNECTICUT	37	0.2%	46	27	0.2%	43	10	0.1%	43
WYOMING	37	0.2%	47	12	0.1%	48	25	0.3%	38
RHODE ISLAND	15	0.1%	48	13	0.1%	47	2	0.0%	49
ALASKA	12	0.1%	49	3	0.0%	49	9	0.1%	45
	23,618	100.0%		15,792	100.0%		7,826	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August, 1985

Manufacturers shipped 27,629 mobile/manufactured homes to retail sales locations and permanent sites during August, 1985. This was down 7% from the 29,846 homes shipped in August, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,698	1,651	-3%	10,146	10,112	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,698	1,651	-3%	10,146	10,112	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,519	3,739	+6%	22,023	22,002	+0%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,792	3,062	+10%	17,079	17,728	+4%
MICHIGAN *	*	*	---	*	*	---
OHIO	386	373	-3%	2,544	2,351	-8%
WISCONSIN	341	304	-11%	2,400	1,923	-20%
WEST NORTH CENTRAL	1,368	940	-31%	9,233	7,510	-19%
IOWA *	*	*	---	*	*	---
KANSAS	580	423	-27%	3,758	3,257	-13%
MINNESOTA	309	235	-24%	2,039	1,797	-12%
MISSOURI	154	95	-38%	1,021	897	-12%
NEBRASKA	325	187	-42%	2,415	1,559	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	10,132	10,227	+1%	71,221	73,226	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,146	2,023	-6%	15,373	13,983	-9%
GEORGIA	4,755	4,801	+1%	32,971	35,277	+7%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,746	3,018	+10%	19,120	21,125	+10%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	485	385	-21%	3,757	2,841	-24%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,475	7,727	-18%	64,348	57,429	-11%
ALABAMA	2,369	2,252	-5%	16,051	16,760	+4%
ARKANSAS	316	161	-49%	2,052	1,359	-34%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	314	281	-11%	2,313	1,456	-37%
MISSISSIPPI	934	779	-17%	6,367	5,338	-16%
OKLAHOMA	102	35	-66%	611	362	-41%
TENNESSEE	1,249	1,342	+7%	8,121	8,755	+8%
TEXAS	4,191	2,877	-31%	28,833	23,399	-19%

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,217	954	-22%	8,689	6,742	-22%
ARIZONA	557	438	-21%	4,255	3,134	-26%
COLORADO	90	103	+14%	768	653	-15%
IDAHO	570	413	-28%	3,666	2,955	-19%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,924	1,882	-2%	14,840	12,809	-14%
CALIFORNIA	1,071	1,141	+7%	9,012	7,864	-13%
OREGON	719	575	-20%	4,896	4,013	-18%
WASHINGTON	134	166	+24%	932	932	+0%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	644	626	-3%	4,107	3,632	-12%
TOTAL PRODUCTION	29,977	27,746	-7%	204,607	193,462	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	2,235	2,336	+5%	12,925	13,239	+2%
CONNECTICUT	37	39	+5%	248	240	-3%
MAINE	191	216	+13%	1,031	1,127	+9%
MASSACHUSETTS	80	98	+23%	487	572	+17%
NEW HAMPSHIRE	148	217	+47%	829	1,011	+22%
NEW JERSEY	60	94	+57%	432	549	+27%
NEW YORK	846	882	+4%	4,713	4,908	+4%
PENNSYLVANIA	811	708	-13%	4,661	4,348	-7%
RHODE ISLAND	15	21	+40%	84	112	+33%
VERMONT	47	61	+30%	440	372	-15%

MOBILE/MANUFACTURED HOME SHIPMENTS

		AUGUST			YEAR-TO-DATE	
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,569	2,933	+14%	15,861	17,086	+8%
ILLINOIS	356	361	+1%	2,353	2,191	-7%
INDIANA	603	627	+4%	3,528	3,839	+9%
MICHIGAN	738	998	+35%	4,231	5,390	+27%
OHIO	630	708	+12%	3,840	4,177	+9%
WISCONSIN	242	239	-1%	1,909	1,489	-22%
WEST NORTH CENTRAL	1,541	1,191	-23%	9,156	8,126	-11%
IOWA	89	82	-8%	687	489	-29%
KANSAS	250	176	-30%	1,702	1,335	-22%
MINNESOTA	236	201	-15%	1,431	1,294	-10%
MISSOURI	734	565	-23%	3,793	3,692	-3%
NEBRASKA	80	55	-31%	527	473	-10%
NORTH DAKOTA	65	42	-35%	449	350	-22%
SOUTH DAKOTA	87	70	-20%	567	493	-13%
SOUTH ATLANTIC	9,656	9,985	+3%	69,255	72,154	+4%
DELAWARE	264	200	-24%	1,615	1,556	-4%
FLORIDA	2,719	3,022	+11%	20,260	21,918	+8%
GEORGIA	1,722	1,740	+1%	12,024	13,883	+15%
MARYLAND	139	103	-26%	929	690	-26%
NORTH CAROLINA	2,306	2,608	+13%	16,998	17,515	+3%
SOUTH CAROLINA	1,514	1,345	-11%	10,337	10,088	-2%
VIRGINIA	666	609	-9%	4,739	4,298	-9%
WEST VIRGINIA	326	358	+10%	2,353	2,206	-6%
SOUTH CENTRAL	9,495	7,168	-25%	64,295	53,753	-16%
ALABAMA	1,151	1,122	-3%	7,440	8,223	+11%
ARKANSAS	641	607	-5%	4,463	4,066	-9%
KENTUCKY	712	598	-16%	3,985	3,678	-8%
LOUISIANA	1,219	824	-32%	8,602	6,280	-27%
MISSISSIPPI	585	696	+19%	4,537	4,368	-4%
OKLAHOMA	700	376	-46%	4,484	2,899	-35%
TENNESSEE	720	803	+12%	4,655	5,467	+17%
TEXAS	3,767	2,142	-43%	26,129	18,772	-28%
MOUNTAIN	1,891	1,537	-19%	13,620	10,870	-20%
ARIZONA	576	536	-7%	4,700	3,737	-20%
COLORADO	164	123	-25%	1,143	830	-27%
IDAHO	184	117	-36%	1,338	886	-34%
MONTANA	138	97	-30%	922	707	-23%
NEVADA	129	119	-8%	1,135	867	-24%
NEW MEXICO	516	392	-24%	3,246	2,821	-13%
UTAH	123	93	-24%	745	595	-20%
WYOMING	61	60	-2%	391	427	+9%
PACIFIC	1,856	1,813	-2%	13,737	12,090	-12%
CALIFORNIA	915	996	+9%	7,433	6,621	-11%
OREGON	333	237	-29%	2,105	1,591	-24%
WASHINGTON	608	580	-5%	4,199	3,878	-8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST 1984	1985	% CHANGE	YEAR-TO-DATE 1984	1985	% CHANGE
ALASKA	33	9	-73%	214	103	-52%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	570	656		5,578	6,022	
GOVT. EXPORT	0	1		0	1	
TOTAL SHIPMENTS	29,846	27,629	-7%	204,641	193,444	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-AUG SHIPMENTS SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	JAN-AUG PRODUCTION SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,309	2,930	13,239	7,772	2,340	10,112
	78%	22%	100%	77%	23%	100%
CONNECTICUT	187	53	240	0	0	0
MAINE *	1,088	39	1,127	*	*	*
MASSACHUSETTS	337	235	572	0	0	0
NEW HAMPSHIRE *	788	223	1,011	*	*	*
NEW JERSEY	264	285	549	0	0	0
NEW YORK *	3,747	1,161	4,908	*	*	*
PENNSYLVANIA	3,484	864	4,348	7,772	2,340	10,112
RHODE ISLAND	85	27	112	0	0	0
VERMONT *	329	43	372	*	*	*
EAST NORTH CENTRAL	13,121	3,965	17,086	17,043	4,959	22,002
	77%	23%	100%	77%	23%	100%
ILLINOIS *	1,693	498	2,191	*	*	*
INDIANA	2,934	905	3,839	13,236	4,492	17,728
MICHIGAN *	3,847	1,543	5,390	*	*	*
OHIO	3,280	897	4,177	2,091	260	2,351
WISCONSIN	1,367	122	1,489	1,716	207	1,923

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,383	1,743	8,126	5,699	1,811	7,510
	79%	21%	100%	76%	24%	100%
IOWA *	407	82	489	*	*	*
KANSAS	1,009	326	1,335	2,787	470	3,257
MINNESOTA	1,056	238	1,294	1,451	346	1,797
MISSOURI	2,970	722	3,692	490	407	897
NEBRASKA	341	132	473	971	588	1,559
NORTH DAKOTA	242	108	350	0	0	0
SOUTH DAKOTA *	358	135	493	*	*	*
SOUTH ATLANTIC	45,328	26,826	72,154	44,902	28,324	73,226
	63%	37%	100%	61%	39%	100%
DELAWARE	1,231	325	1,556	0	0	0
FLORIDA	9,867	12,051	21,918	5,466	8,517	13,983
GEORGIA	8,161	5,722	13,883	19,966	15,311	35,277
MARYLAND *	554	136	690	*	*	*
NORTH CAROLINA	13,362	4,153	17,515	16,832	4,293	21,125
SOUTH CAROLINA *	6,991	3,097	10,088	*	*	*
VIRGINIA	3,457	841	4,298	2,638	203	2,841
WEST VIRGINIA	1,705	501	2,206	0	0	0
SOUTH CENTRAL	42,937	10,816	53,753	47,237	10,192	57,429
	80%	20%	100%	82%	18%	100%
ALABAMA	6,487	1,736	8,223	15,096	1,664	16,760
ARKANSAS	3,437	629	4,066	1,194	165	1,359
KENTUCKY *	2,868	810	3,678	*	*	*
LOUISIANA	5,908	372	6,280	1,387	69	1,456
MISSISSIPPI	3,883	485	4,368	5,293	45	5,338
OKLAHOMA	2,379	520	2,899	306	56	362
TENNESSEE	4,162	1,305	5,467	6,584	2,171	8,755
TEXAS	13,813	4,959	18,772	17,377	6,022	23,399
MOUNTAIN	5,965	4,905	10,870	3,150	3,592	6,742
	55%	45%	100%	47%	53%	100%
ARIZONA	2,038	1,699	3,737	1,785	1,349	3,134
COLORADO	405	425	830	257	396	653
IDAHO	365	521	886	1,108	1,847	2,955
MONTANA *	394	313	707	*	*	*
NEVADA	226	641	867	0	0	0
NEW MEXICO	2,072	749	2,821	0	0	0
UTAH *	275	320	595	*	*	*
WYOMING *	190	237	427	*	*	*
PACIFIC	2,584	9,506	12,090	2,870	9,939	12,809
	21%	79%	100%	22%	78%	100%
CALIFORNIA	1,417	5,204	6,621	1,833	6,031	7,864
OREGON	286	1,305	1,591	865	3,148	4,013
WASHINGTON	881	2,997	3,878	172	760	932

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	37	66	103	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	126,664 68%	60,757 32%	187,421 100%	128,673 68%	61,157 32%	189,830 100%
GOVT. & EXPORT	1	0	1			
CUMULATIVE BEGINNING INVENTORY	4,613	1,409	6,022			
OTHER (CANADA)				0	0	0
STATES WITH*				2,574	1,058	3,632
TOTAL	131,278 68%	62,166 32%	193,444 100%	131,247 68%	62,215 32%	193,462 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
AUGUST 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	3,022	11.2%	1	1,350	7.5%	3	1,672	18.5%	1
NORTH CAROLINA	2,608	9.7%	2	2,010	11.2%	1	598	6.6%	5
TEXAS	2,142	7.9%	3	1,435	8.0%	2	707	7.8%	4
GEORGIA	1,740	6.5%	4	977	5.4%	4	763	8.4%	2
SOUTH CAROLINA	1,345	5.0%	5	928	5.2%	5	417	4.6%	7
ALABAMA	1,122	4.2%	6	866	4.8%	6	256	2.8%	9
MICHIGAN	998	3.7%	7	684	3.8%	8	314	3.5%	8
CALIFORNIA	996	3.7%	8	237	1.3%	24	759	8.4%	3
NEW YORK	882	3.3%	9	658	3.7%	9	224	2.5%	10
LOUISIANA	824	3.1%	10	766	4.3%	7	58	0.6%	29
TENNESSEE	803	3.0%	11	609	3.4%	11	194	2.1%	13
OHIO	708	2.6%	12	555	3.1%	13	153	1.7%	16
PENNSYLVANIA	708	2.6%	13	561	3.1%	12	147	1.6%	17
MISSISSIPPI	696	2.6%	14	627	3.5%	10	69	0.8%	27
INDIANA	627	2.3%	15	462	2.6%	17	165	1.8%	14
VIRGINIA	609	2.3%	16	485	2.7%	15	124	1.4%	19
ARKANSAS	607	2.3%	17	507	2.8%	14	100	1.1%	21
KENTUCKY	598	2.2%	18	439	2.4%	18	159	1.8%	15
WASHINGTON	580	2.2%	19	93	0.5%	31	487	5.4%	6
MISSOURI	565	2.1%	20	467	2.6%	16	98	1.1%	22
ARIZONA	536	2.0%	21	320	1.8%	19	216	2.4%	11
NEW MEXICO	392	1.5%	22	265	1.5%	22	127	1.4%	18
OKLAHOMA	376	1.4%	23	301	1.7%	20	75	0.8%	25
ILLINOIS	361	1.3%	24	287	1.6%	21	74	0.8%	26
WEST VIRGINIA	358	1.3%	25	265	1.5%	23	93	1.0%	23
WISCONSIN	239	0.9%	26	217	1.2%	25	22	0.2%	40
OREGON	237	0.9%	27	34	0.2%	43	203	2.2%	12
NEW HAMPSHIRE	217	0.8%	28	171	1.0%	27	46	0.5%	35
MAINE	216	0.8%	29	208	1.2%	26	8	0.1%	47
MINNESOTA	201	0.7%	30	158	0.9%	28	43	0.5%	37
DELAWARE	200	0.7%	31	151	0.8%	29	49	0.5%	32
KANSAS	176	0.7%	32	132	0.7%	30	44	0.5%	36
COLORADO	123	0.5%	33	63	0.4%	34	60	0.7%	28
NEVADA	119	0.4%	34	16	0.1%	48	103	1.1%	20
IDAHO	117	0.4%	35	42	0.2%	40	75	0.8%	24
MARYLAND	103	0.4%	36	72	0.4%	32	31	0.3%	39
MASSACHUSETTS	98	0.4%	37	46	0.3%	39	52	0.6%	31
MONTANA	97	0.4%	38	51	0.3%	37	46	0.5%	34
NEW JERSEY	94	0.3%	39	47	0.3%	38	47	0.5%	33
UTAH	93	0.3%	40	38	0.2%	41	55	0.6%	30
IOWA	82	0.3%	41	70	0.4%	33	12	0.1%	42
SOUTH DAKOTA	70	0.3%	42	59	0.3%	35	11	0.1%	43
VERMONT	61	0.2%	43	52	0.3%	36	9	0.1%	46
WYOMING	60	0.2%	44	26	0.1%	46	34	0.4%	38
NEBRASKA	55	0.2%	45	36	0.2%	42	19	0.2%	41
NORTH DAKOTA	42	0.2%	46	33	0.2%	44	9	0.1%	45
CONNECTICUT	39	0.1%	47	30	0.2%	45	9	0.1%	44
RHODE ISLAND	21	0.1%	48	17	0.1%	47	4	0.0%	49
ALASKA	9	0.0%	49	4	0.0%	49	5	0.1%	48
	26,972	100.0%		17,927	100.0%		9,045	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING